



US CHESS

Monthly Report

December 2024

Prepared by:



Bestow
NONPROFIT ACCOUNTING
AND CONSULTING

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Cash Management

The cash management report provides you with a quick overview of US Chess Federation's liquidity and current cash flow situation which is critical to keep finances flowing across the organization.

Cash and Cash Equivalents
\$1.2m

↓ Dec 2024: Cash and Cash Equivalents were \$96.7k lower than Nov 2024.

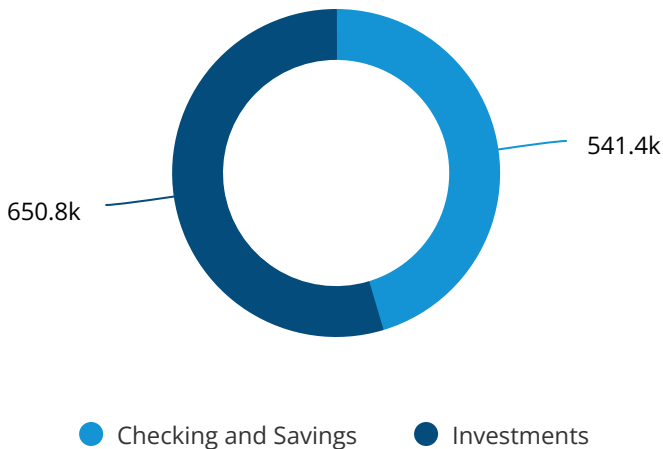
Current Ratio

A strong current ratio, depending on the industry, is between 1.2 and 2. Anything below 1 is problematic as this means that the company does not have enough current/liquid assets to cover all of their current liabilities.

	Jul 24 - Dec 24	Jul 23 - Dec 23
Current Assets	1,224,735 ▼	2,763,799
Current Liabilities	115,364 ▲	86,421
Current Ratio	10.62 ▼	31.98

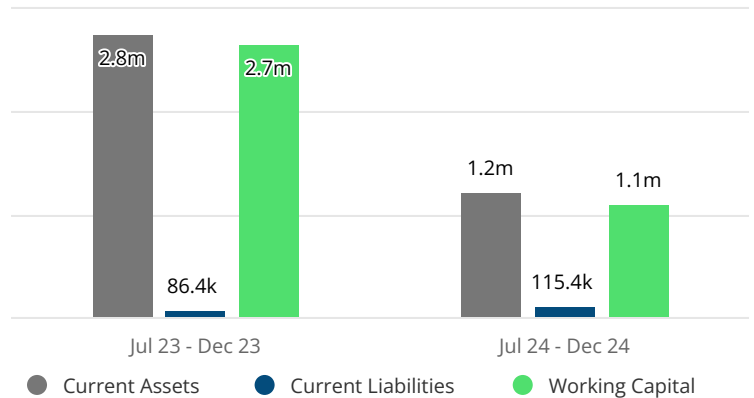
Reserve Fund has decreased more than \$1.1M since December 2023. Decrease in current assets is due in part to deposits for Leago rating system and loss on Pan Am event. Leago deposits have increased fixed assets by \$300K. With depreciation, the net increase in fixed assets is more than \$222k.

Breakdown of Cash and Cash Equivalents



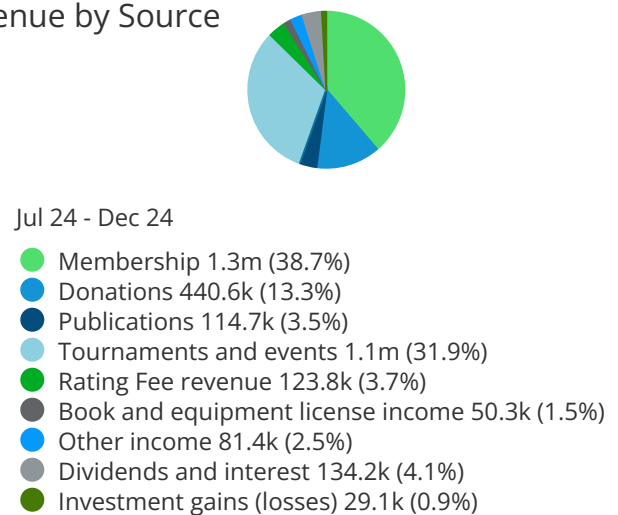
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Working Capital



Working capital is the money used to cover all of a company's short-term expenses, including inventory, payments on short-term debt, and day-to-day expenses—called operating expenses. Working capital is critical since it is used to keep a business operating smoothly and meet all its financial obligations within the coming year.

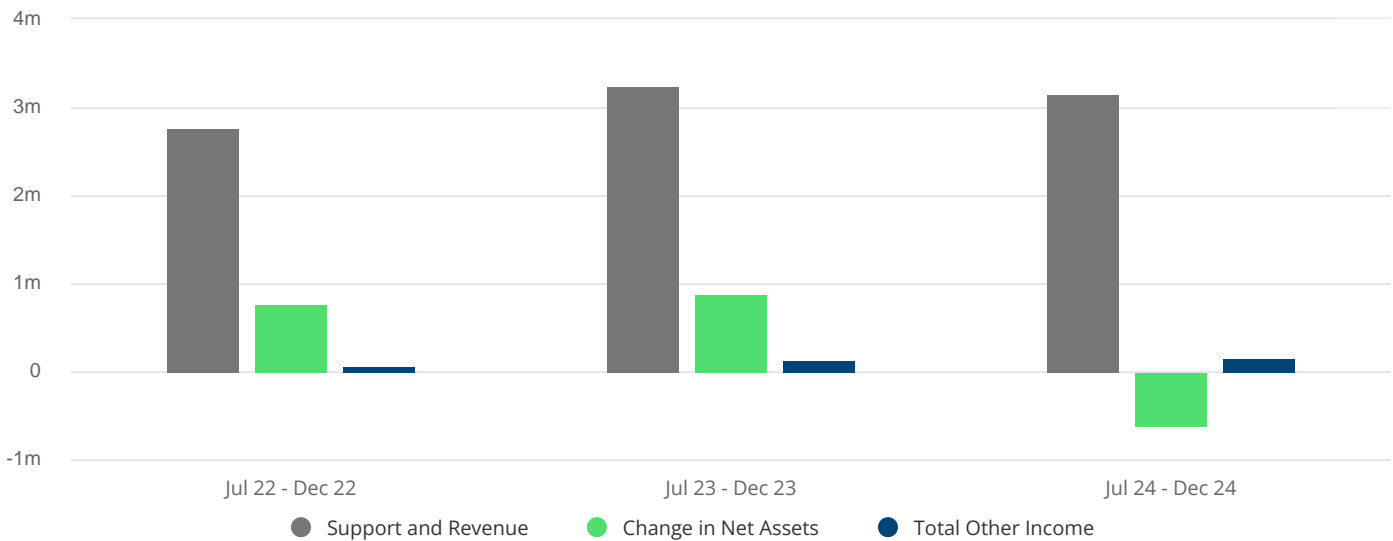
Revenue by Source



Profitability Trends

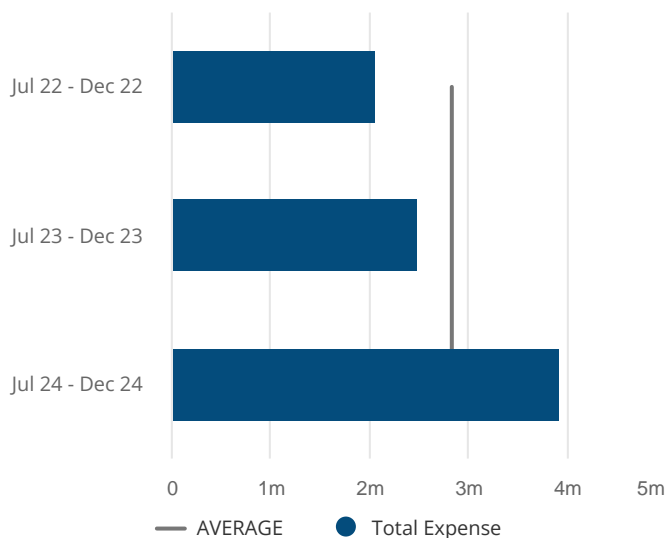
"Business is a game of chess, think carefully before each move and make every move count."

Profit & Loss Summary



As shown above, year-to-date support and revenue are roughly the same as last year. However, the loss on the Pan Am event continues to affect the year-to-date change in net assets negatively with a current loss of over \$600K.

Total Expense



Cash Runway & Gross Burn Rate

	Dec 24
Gross Burn Rate - Rolling 12 mo ave expenses	630,037
Cash Runway (Months)	2

Gross burn rate is calculated using the last 12 months operating and tournament expenses divided by 12 months to determine average monthly expenses.

Cash runway is how many months current bank balances (**not including life member assets or endowment fund**) can sustain operations without anymore income.

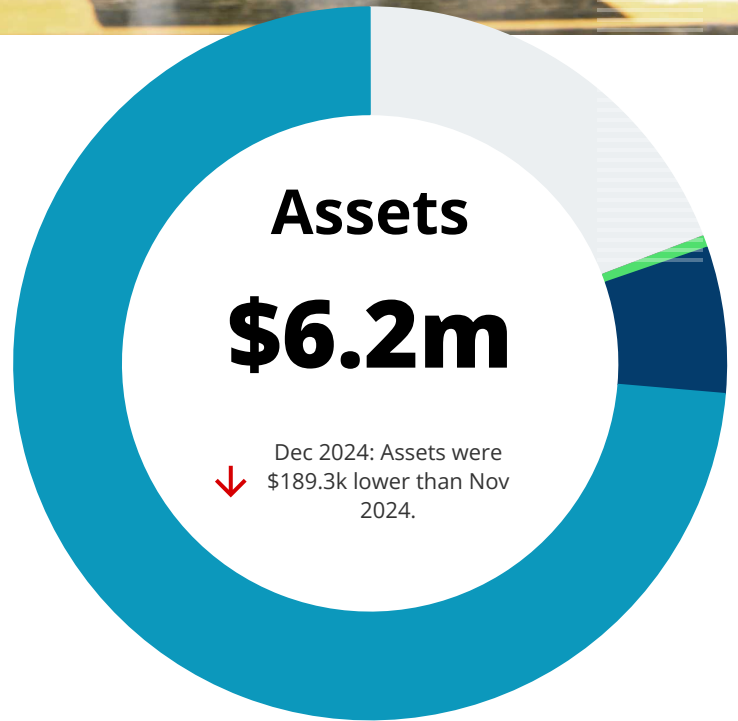
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Assets & Liabilities

US Chess Federation should be aware of assets and liabilities. This knowledge is imperative for accounting records as well as developing business plans, especially when applying for a business loan or line of credit.

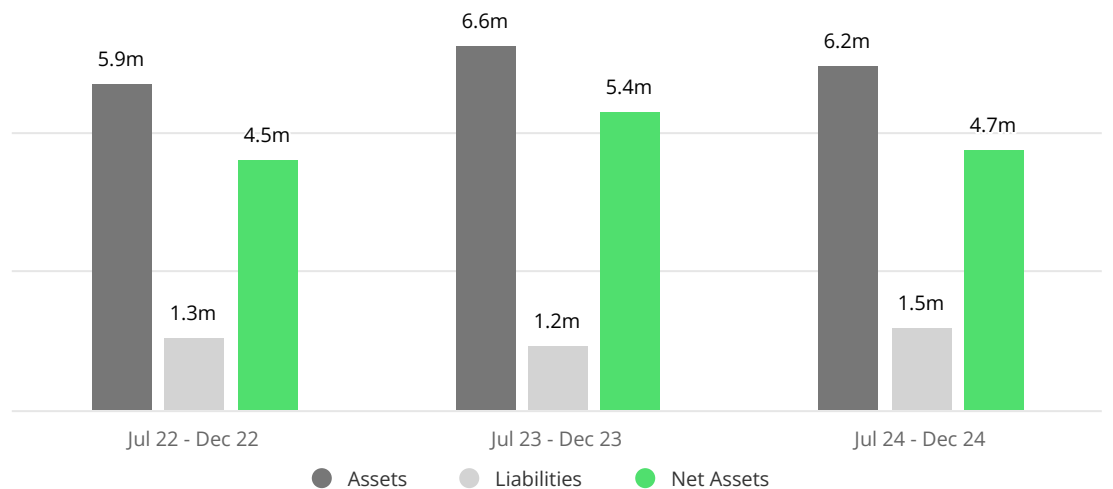


- Current Liabilities 115.4k (7.6%)
- Long-Term Liabilities 1.4m (92.4%)



- Cash and Cash Equivalents 1.2m (19.2%)
- Accounts Receivable 120 (0.0%)
- Other Current Assets 32.4k (0.5%)
- Fixed Assets 412k (6.6%)
- Other Assets 4.6m (73.6%)

Assets & Liabilities Breakdown



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Statements of Financial Position

	Jul 24 - Dec 24	+/-	% +/-	Jul 23 - Dec 23
Assets				
Current Assets				
Cash and Cash Equivalents	1,192,252	-1,552,258	-57%	2,744,510
Accounts Receivable	120	-1,622	-93%	1,742
Other Current Assets				
Prepaid Expenses	19,957	2,409	14%	17,548
Undeposited Funds	12,406	12,406		
Total Current Assets	1,224,735	-1,539,064	-56%	2,763,799
Fixed Assets				
Technology	650,422	300,000	86%	350,422
Furniture & Fixtures	26,409			26,409
Vehicles	46,709			46,709
Accumulated Depreciation	-311,493	-77,443	-33%	-234,050
Total Fixed Assets	412,047	222,557	117%	189,490
Other Assets				
Right of Use Assets	114,193	114,193		
Endowment Fund - Ameritrade	2,668,502	667,644	33%	2,000,859
Life Member Assets Trust				
LMA Investments - Ameritrade	1,787,250	182,273	11%	1,604,977
Total Other Assets	4,569,945	964,110	27%	3,605,836
Total Assets	6,206,728	-352,398	-5%	6,559,125
Liabilities and Net Assets				
Liabilities				
Current Liabilities				
Accounts Payable	48,025	-12,628	-21%	60,653
Other Current Liabilities				
Current Portion-Lease Liability	36,934	36,934		
Accrued expenses	27,636	7,411	37%	20,225
FIDE Fees collected-pass through	2,769	-2,774	-50%	5,543
Total Current Liabilities	115,364	28,943	33%	86,421
Long-Term Liabilities				
Lease Liabilities	81,962	81,962		
Deferred Revenue	1,067,417	122,044	13%	945,373
Scholarships liability	249,771	92,982	59%	156,788
Total Long-Term Liabilities	1,399,150	296,988	27%	1,102,161
Total Liabilities	1,514,514	325,932	27%	1,188,582
Net Assets				
Board Designated Net Assets	3,056,175	421,773	16%	2,634,402
Restricted Net Assets	2,404,783	179,066	8%	2,225,717
Unrestricted Net Assets	-768,743	-1,279,167	-251%	510,424
Total Net Assets	4,692,214	-678,329	-13%	5,370,543
Total Liabilities and Net Assets	6,206,728	-352,398	-5%	6,559,125

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Statements of Activities

	Jul 24 - Dec 24	Jul 23 - Dec 23	+/-	% +/-
Support and Revenue				
Membership	1,283,584	1,325,907	-42,323	-3%
Book and equipment license income	50,328	50,328		
Royalties	5,322	5,895	-573	-10%
Publications	114,703	116,839	-2,136	-2%
Rating Fee revenue	123,795	112,942	10,853	10%
Tournaments and events	1,028,433	678,172	350,261	52%
Other Income	46,977	36,989	9,988	27%
Sponsorship	25,300	8,000	17,300	216%
Email Blasts	31,925	46,702	-14,777	-32%
Restricted donations	340,846	562,854	-222,008	-39%
Unrestricted donations	99,705	300,694	-200,989	-67%
Total Support and Revenue	3,150,920	3,245,323	-94,403	-3%
Expense				
Administrative and development payroll	340,309	371,320	-31,011	-8%
Affiliate commissions paid	23,754	23,188	566	2%
Corporate payroll expenses	38,594	47,580	-8,986	-19%
Development	27,312	26,883	428	2%
FIDE rating fees paid		116	-116	-100%
Gift Certificates	1,358	1,005	353	35%
Governance costs	80,805	39,525	41,281	104%
Magazine expenses	225,493	222,971	2,523	1%
Marketing and PR expenses	7,335	8,408	-1,073	-13%
Miscellaneous communications	3,479	3,861	-382	-10%
Office/General Administrative Expenses	676,527	562,957	113,570	20%
Online and social media expenses	13,920	13,920		
Personnel costs communications	229,170	204,599	24,571	12%
Programming	157,723	80,477	77,245	96%
Programs payroll expenses	231,493	192,199	39,294	20%
Tournament Expenses	1,859,870	685,044	1,174,826	171%
Total Expense	3,917,142	2,484,054	1,433,088	58%
Net Operating Income	-766,221	761,269	-1,527,491	-201%
Other Income (Expense)	163,354	125,265	38,090	30%
Change in Net Assets	-602,867	886,534	-1,489,401	-168%

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Year-to-Date Actuals with Remaining Budget As of December 31st, 2024

	Jul 24	Aug 24	Sep 24	Oct 24	Nov 24	Dec 24	Jan 25	Feb 25	Mar 25	Apr 25	May 25	Jun 25	Total Actual + Forecast	FY25 Budget
	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Budget	Budget	Budget	Budget	Budget		
Support and Revenue														
Membership	155,918	201,341	207,538	239,721	221,481	257,586	274,342	276,507	262,267	238,367	222,967	204,625	\$2,762,657	\$2,955,535
Book and equipment license income	8,388	8,388	8,388	8,388	8,388	8,388							\$50,328	
Royalties	1,090	822	935	958	748	769	11,000	10,500	11,000	11,000	10,500	11,000	\$70,322	\$130,000
Commission		6	-6				2,917	2,917	2,917	2,917	2,917	2,917	\$17,500	\$35,000
Publications advertising revenue							875	875	875	875	875	875	\$5,250	\$10,500
Publications subscription revenue	2,516	3,275	1,781	3,242	3,974	13,810	270	260	263	250	250	260	\$30,151	\$3,133
Membership CL Subscription	8,736	9,006	8,136	9,984	9,066	15,576	10,583	10,583	10,583	10,583	10,583	10,586	\$124,007	\$127,033
Membership CLK Subscription	2,196	3,181	4,488	4,956	4,854	4,794	5,483	5,483	5,483	5,483	5,483	5,483	\$57,369	\$65,800
Publications newsstand sales		620			513		100	100	100	100	100	100	\$1,733	\$1,200
Tournament Life Announcements revenue	2,995	4,964	3,743	3,688	6,695	4,700	3,657	3,647	3,657	3,657	3,657	3,656	\$48,714	\$43,667
Rating Fee revenue	17,357	16,663	18,006	24,217	22,686	24,866	22,653	22,653	22,653	22,653	22,653	22,653	\$259,712	\$271,833
Crosstable Fee revenue	2	6	2	8	16	24	50	50	50	50	50	50	\$358	\$600
Email Blasts	4,683	6,583	5,495	4,565	5,090	5,508	6,283	6,183	6,283	6,283	6,283	6,283	\$69,525	\$75,000
Sponsorship	15,000	300		10,000									\$25,300	
FIDE Event rating fees received	5,944	2,911	3,564	3,796	3,333	5,196	3,500	3,500	3,500	3,500	3,500	3,500	\$45,743	\$42,000
Womens Programs							9,167	9,167	9,167	9,167	9,167	9,167	\$55,000	\$110,000
Membership Postage Surcharge	9	-39	46			876							\$892	
Other miscellaneous income	291	100	150	7,932	6,256	3,138	6,250	6,250	6,250	6,250	6,250	6,250	\$55,367	\$75,000
Unrestricted donations	1,293	2,524	1,689	14,972	5,653	73,574	23,367	23,367	23,367	23,367	23,367	23,367	\$239,905	\$280,401
Restricted donations	1,677	33,834	268,396	1,908	8,158	26,875	23,333	23,333	23,333	23,333	23,333	23,333	\$480,846	\$280,000
US Chess Tournament income	49,452	29,189	46,480	186,000	64,065	12,465	120,079	120,079	120,079	120,079	120,079	120,079	\$1,108,128	\$1,440,953
US Chess tournament other income	20,226	3,573		10,000	7,225	19,138	3,750	3,750	3,750	3,750	3,750	3,750	\$82,661	\$45,000
Correspondence Chess revenue	760	525	525	670	695	300							\$3,475	
FIDE tourney US Chess income	287,451	68,233	180,821	15,830	1,341	102	76,150	76,150	76,150	76,150	76,150	76,150	\$1,010,679	\$913,802
Total Support and Revenue	585,982	396,004	760,177	550,835	380,236	477,686	603,809	605,354	591,727	567,814	551,914	534,085	\$6,605,623	\$6,906,457

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	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Budget	Budget	Budget	Budget	Budget		
Expense														
Magazine expenses	33,662	43,561	52,480	27,913	32,418	35,460	42,385	42,385	42,385	42,385	42,385	42,385	\$479,806	\$508,724
Online and social media expenses		6,960			6,960		10,570	10,570	10,570	10,570	10,570	10,570	\$77,337	\$126,834
Marketing and PR expenses	2,123	2,142	1,088	300	1,142	540	2,380	2,380	2,380	2,380	2,380	2,380	\$21,616	\$28,563
Miscellaneous communications						3,479	2,613	2,613	2,613	2,613	2,613	2,613	\$19,158	\$31,358
Personnel costs communications	37,903	49,801	34,703	36,329	34,838	35,596	60,556	39,406	37,406	37,406	37,406	38,506	\$479,854	\$503,204
Gift Certificates	180	458	180	180	180	181							\$1,358	
Office/General Administrative Expenses	109,851	143,531	79,418	90,016	113,267	138,406	123,127	123,157	123,127	123,127	123,126	123,125	\$1,413,275	\$1,477,799
Affiliate commissions paid	2,802	3,201	3,660	4,416	5,082	4,593							\$23,754	
Administrative and development payroll	60,287	84,612	35,763	53,630	52,277	53,740	114,013	90,730	90,730	90,730	90,730	92,939	\$910,181	\$1,147,270
Corporate payroll expenses	2,158	4,637	13,151	4,275	3,649	10,724	8,674	8,674	8,674	8,674	8,674	8,674	\$90,635	\$104,083
Governance costs	10,623	3,964	64,667		1,043	508	8,858	8,858	8,858	8,858	8,858	8,858	\$133,955	\$106,300
Financing and investment costs							33,333	33,333	33,333	33,333	33,333	33,333	\$200,000	\$400,000
Development	1,071	438	567	593	17,677	6,965	4,875	4,875	4,875	4,875	4,875	4,875	\$56,561	\$58,500
Programming	29,508	3,000	34,878	56,243	2,044	32,051	26,313	26,313	26,313	26,313	26,313	26,313	\$315,598	\$315,750
Programs payroll expenses	37,318	51,315	35,330	40,737	34,142	32,651	55,900	30,960	31,110	30,110	30,110	29,790	\$439,473	\$417,375
QuickBooks Payments Fees	309	309	296	358	339	429							\$2,039	
Total Expense	327,794	397,930	356,180	314,989	305,057	355,322	493,596	424,253	422,373	421,373	421,373	424,360	\$4,664,601	\$5,225,760
Net Operating Income	258,188	-1,927	403,996	235,847	75,180	122,364	110,213	181,101	169,354	146,441	130,541	109,724	\$1,941,021	\$1,680,697
Other Income	95,235	93,742	66,770	-51,704	61,999	-102,687	10,625	10,625	10,625	10,625	10,625	10,625	\$227,104	\$127,500
Other Expense														
US Chess Tournament expenses	142,472	176,697	-36,620	21,188	69,915	158,231	70,073	70,073	70,073	70,073	70,073	70,073	\$952,321	\$840,874
FIDE Tourney Expense	91,864	828,049	54,509	245,604	11,145	96,814	158,825	158,825	158,825	158,825	158,825	158,825	\$2,280,939	\$1,905,905
Total Other Expense	234,336	1,004,746	17,890	266,793	81,060	255,045	228,898	228,898	228,898	228,898	228,898	228,898	\$3,233,259	\$2,746,779
Change in Net Assets	119,087	-912,931	452,876	-82,649	56,118	-235,368	-108,061	-37,173	-48,920	-71,833	-87,732	-108,549	-\$1,065,134	-\$938,582

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