

Proceedings of the 2004 USCF Annual Meetings

Introduction:

We have been asked to record and prepare the minutes for the 2004 USCF Membership Meeting and the 2004 USCF Delegates' Meeting.

The Delegates' Meeting minutes will cover all ADMs (Advance Delegate Motions published in the *2004 Delegates' Call*) and all NDMs (New Delegate Motions) that were brought to the floor. NDMs that were withdrawn before being presented may not be included. All Motions are presented in the order in which they were brought to the floor, which may differ from the order in which they were placed on the agenda. They are assigned sequential DM numbers, which are referenced to the corresponding ADM or NDM number. NDM numbers are also listed sequentially. A cross-reference table is provided to allow quick access to disposition of motions. Speakers may be identified from time to time. Usually participants in a discussion, when listed, are in alphabetical order rather than in order of recognition, but there may be exceptions. Speakers who were not recognized by the Chair or who did not approach the microphone and identify themselves are not likely to be mentioned. (Please note: The *Delegates' Call* is available in its entirety to everyone on the USCF website in the Governance area at <http://www.uschess.org/org/govern/2004delcall.pdf>) Please also note that certified Delegates are presented by state, with EB members and DALs listed first, then Delegates who have been certified from the original published list. Delegates who were certified at the meeting who were not on the original list are listed last. The states indicated for Delegates refer to the state delegation that seated them if different from their home state. The state will be listed for the sponsors of motions and Delegates lists, but not included with lists of speakers and other mentions where the state is not a major consideration. Please refer to the Delegate list to determine the state for any Delegate. If an organization is mentioned multiple times it will be listed by its full name followed by a shortened name or abbreviation in parentheses. Subsequent mentions will usually be in the shortened form only. There may be some exceptions. Thanks to Joan DuBois, Mike Nolan, Diane Reese, and Barb Vandermark for their help in facilitating the meetings and their documentation.

Respectfully submitted,

Myron and Rachel Lieberman - August 2004

Minutes of the 2004 USCF Membership Meeting 08/13/2004 – Fort Lauderdale, FL

A quorum was established at 4:10 PM and President Beatriz Marinello called the 2004 USCF Membership Meeting to order. President Beatriz Marinello, Vice President Steve Shutt, Secretary Don Schultz, and Vice President of Finance Tim Hanke were present as were Executive Director Bill Goichberg and Board members-elect (pending certification by the Delegates) Randy Bauer and Elizabeth Shaughnessy. Board Member Frank Brady was not present. There was no formal Board – Staff Forum prior to the Membership Meeting.

Those present during the meeting included Frank Berry, Jim Berry, Natasha Christiansen, Larry Cohen, Steve Doyle, Mike Goodall, Roger Gotschall, James Gray, Guy Hoffman, Tim Just, Alan Kantor, Bill Kelleher, David Kuhns, Myron and Rachel Lieberman, Mike Nietman, Diane Reese, Robert Tanner, Hal Terrie, Barb Vandermark and Harold Winston.

Mike Goodall moved the following:

Goodall (N. CA) – Moved, that future venues for the US Open be located where inexpensive dining is available within walking distance. The motion passed. Please note: It was subsequently also passed by the Delegates.

The meeting was adjourned at 4:15 PM.

WHAT HAPPENED TO YOUR ADVANCE / NEW DELEGATE MOTION? This chart is the quick and easy way to determine what happened.

04 ADM#	04 DM #	DISPOSITION OF ADM	DESCRIPTION OF ADM
01	01	PASSED	Re-election of DALs Camaratta, Denker, Doyle
02	02	PASSED	Approve Advance Agenda
03	03	PASSED	Appoint Mike Nolan as Parliamentarian
04	04	PASSED	Approve Standing Rules
05	05	PASSED	Approve 2003 Minutes as published
06	06	PASSED	Certify Executive Board election
07	07	PASSED	Certify state elections
08	08	PASSED	Ratify actions of Executive Board since 2003 mtg.
09	09	PASSED AS AMENDED	Adopt Proposed Budget

04 ADM#	04 DM #	DISPOSITION OF ADM	DESCRIPTION OF ADM
10	11	PASSED	Promotional Memberships
11		WITHDRAWN	Merger
12		WITHDRAWN	Installation of new Board members
13	20	REFERRED TO BYLAWS COMMITTEE	Participation of former Board members at meetings
14	21	SUBSTITUTE PASSED	Bylaw Change - Nomination
15		WITHDRAWN	EB empowered to set Membership rates
16	22	PASSED	Code of Ethics
17	23	PASSED	Code of Ethics
18	24	PASSED	Code of Ethics
19	25	PASSED	Code of Ethics
20	26	REFER TO SCHOLASTIC AND BYLAWS	Economy Scholastic Memberships
21	27	PASSED	Economy Adult Memberships
22		WITHDRAWN	Oklahoma State Chapter

04 NDM#	04 DM#	DISPOSITION OF NDM	DESCRIPTION OF NDM
23	10	PASSED	USCF Employee participation at Annual Meetings
24	12	PASSED	Expand Audit Committee to four members
25	13	PASSED	Name Audit Committee
26	14	PASSED	Name Bylaws Committee
27	15	PASSED	Name Ethics Committee
28	16	PASSED	Name LMA Management Committee
29	17	PASSED (sub for Old business ADM03-29)	Electronic Voting – Name Committee
30	18	PASSED	Ballot Deadlines – Old Business 03-31B
31	19	PASSED BY ACCLAMATION	US Open should be near inexpensive dining
32	28	PASSED	New Family Membership
33	29	REFERRED TO EB AND ED (See Motion)	Simplified Dues Structure
34	30	PASSED 34-16	Economy Scholastic Membership
35	31	PASSED	Electronic Voting Option
36	32	REFERRED TO BYLAWS	Convicted felon – Eligibility for EB
37	33	PASSED	Affiliates to get scholastic insert
38	34	PASSED AS AMENDED	FIDE change of leadership
39	35	REFERRED TO WOMEN'S COMMITTEE	Women's prizes in Grand Prix
40	36	REFERRED TO BYLAWS COMMITTEE	Citizen and Resident
41	37	PASSED	Yearbook in Spring <i>Chess Life</i>
42	38	PASSED	EB Vacancies
43	39	PASSED	Differentiate candidates named by state chapter
44	40	PASSED	Vote for number of Delegates
45	41	PASSED	Rationale for ADMs
46	42	PASSED	Correct the section references in Bylaws
47	43	PASSED AS AMENDED	Based-on Prizes
48	44	REFERRED TO RATINGS COMMITTEE	Discontinue half K rating
49	45	PASSED	TDCC to publish list of terms and definitions
50	46	PASSED	Exposure for Polgar tournament
51	47	PASSED	Thanks

**Minutes of the 2004 USCF Delegates' Meeting
August 14-15, 2004 – Fort Lauderdale, FL**

SATURDAY SESSION

President Beatriz Marinello called the 2004 USCF Delegates' Meeting to order at 9:34 AM on Saturday August 14, 2004.

Board member Frank Brady was not present. Secretary Don Schultz called the roll. There was a question regarding the eligibility of Alan Kantor, who is an office employee, to serve as a Delegate. It was decided that he could speak but not vote. The same would hold for other office employees who were Delegates, such as Steve Immitt. A motion passed later (DM04-10) formalized this policy.

Please note: Frank Brady resigned as Secretary after publication of the Delegates' Call but before the start of the meeting. The motions that he sponsored as Secretary in the advance agenda were presented by current Secretary Don Schultz.

Appendix A lists the 73 Delegates who participated. (Please note that not all Delegates were present during roll-call. Some were certified later, but 62 Delegates were present at roll call, which was sufficient for a quorum.)

DM04-01 - ADM 04-01 (Harold Winston, IL) The delegates re-elect as Delegates at Large Frank Camaratta, Arnold Denker, and Steve Doyle. **PASSED**

DM04-02 - ADM 04-02 (Beatriz Marinello, FL; Don Schultz, FL): The Delegates approve the advance agenda. **PASSED**

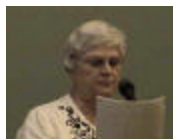
DM04-03 - ADM 04-03 (Beatriz Marinello, FL) The appointment of Mike Nolan as Parliamentarian for the 2004 Delegates' Meeting is affirmed. **PASSED**

DM04-04 - ADM 04-04 (Beatriz Marinello, FL) The Delegates approve the standing rules. **PASSED** (Please note: A copy of the standing rules was provided in the *Delegates' Call*. They were summarized by Parliamentarian Mike Nolan prior to approval and primarily consisted of guidelines for limitation of debate.)

IN MEMORIAM - A moment of silence was then in order for those friends of chess that we lost recently. Those remembered were Eric Channing Allen (KY), Denis Barry (NJ/AZ), Talivaldis Berzins (IA), Al Breaux Jr. (PA), Earl Briggs (CA), Russ Chauvenet (NC), Stephen Christopher (WA), IM Richard De Laune (MD), Leonid Filatov, Peter Gantert (FL), Norman C. Harvey Jr. (NV), Edward L. Hutchens (AR), Dr. M. Lee Hyder (SC), Charles Kalme (PA), Thomas "Tom" J. Keffer (NM), Forrest M. Mounts, GM Ludek Pachman (GER), Jim Pechac (OH), James Rachels (AL), Melvin Rappaport (NJ), Harold C. Schonberg (NY), Paul Vayssie (CA), GMCC, IM Milan Vukceovich, PhD.(OH), and Jethro Walker (DC).

DM04-05 - ADM 04-05 (Don Schultz, FL) Moved, that the Minutes of the 2003 Delegates' meeting be accepted as published. **PASSED**

DM04-06 - ADM 04-06 (Don Schultz, FL) The Delegates certify the special election of Executive Board members for the two unexpired terms ending in 2005. **PASSED**



Those elected (with vote totals) were: **Elizabeth Shaughnessy, CA/N (712)** and **Randy Bauer, IA (687)**. They took office immediately on passage of this motion and were greeted with a round of applause when they joined the Board at the dais.

Other candidates on the ballot: were Sam Sloan (349), Mikhail Korenman (305), Bill Huff (197), Wayne Praeder (161)

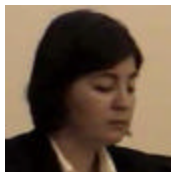
There were a total of 32 write-ins including 3 for Steve Doyle, 2 each for Tony Pabon and Robert Tanner, and 1 each for 27 others. They are identified at the address for election information listed below.

DM04-07 - ADM 04-07 (Don Schultz, FL): The Delegates certify the election of Delegates and Alternate Delegates for the 2004-2006 term. **PASSED**.

Detailed information for both elections can be found at <http://www.uschess.org/2004resultseb-del.php> (in the Governance area on www.uschess.org).

DM04-08 - ADM 04-08 (Harold Winston, IL): The Delegates ratify all actions of the Executive Board appearing in Minutes published in the *Executive Board Newsletters* and the *Delegates' Call*, since the conclusion of the 2003 Delegates' Meeting. **PASSED**

SPECIAL REPORTS



PRESIDENT'S REPORT – President Beatriz Marinello then gave the President's report. She pointed out that when her Board took office the finances were very bad, even worse than they expected. Based on input from senior staff and legal advice, it was found that the only action that could allow USCF to survive was layoffs. The Board took an active role in doing what was necessary to reorganize and cut expenses.

Although there is still more work to do, last year was profitable for the first time in many years. Once the proper structure is in place, the Board will no longer need to be involved in the day to day operations and will go back to its role of setting policy.

She recognized and thanked Mike Nolan (NE), and Grant Perks (OH), who were available when needed and helped achieve the turnaround. Bill Goichberg received special thanks and a round of applause for agreeing to serve as Executive Director in difficult times without compensation. President Marinello introduced and thanked new CFO Ken Thomas, who also received a round of applause.

She described USCF's primary goal this fiscal year as the relocation of the USCF office. There is a relocation committee in place and a deadline of 09/03/04 to submit bids. A separate USCF Marketing/Media Center is being considered. There would be professionals who would be seeking sponsors and writing grants. Other activities such as Internet chess, International events, and chess development initiatives are planned once the Board can concentrate on the future.

President Marinello summarized the USCF position after the turnaround year as

"We are putting all of the pieces in the center. This is just the opening."



EXECUTIVE DIRECTOR'S REPORT – Executive Director Bill Goichberg expressed that he and the Board were pleased that so many people rallied behind us in a time of crisis and that we were able to make such a dramatic turnaround. However, he expressed caution that we need many more profitable years before we are back to the financial strength that we had before the series of losing years started. He is optimistic that we can do it.

He described the proposed budget which projected a \$251K surplus as conservative. The \$1.8 Million projection for membership revenue was based on an 11 month unaudited figure for 2003 - 2004, which led to a full year estimate for 2003 - 2004 of \$1.94 Million. The actual audited full year number for 2003 - 2004 was \$2.015 Million or \$75,000 higher than the number on which the 2004 - 2005 budget was based. Additionally, other actions, which are not included in the proposed membership revenue budget, can be expected to boost membership. They are described later in this report.

We have seen the benefits of outsourcing Books and Equipment for only two months. Chess Café has been providing very good service, however there has been a slow start to sales. We need to help improve sales through promotion.

Since the report in the *Delegates' Call* was published, the June and July membership numbers became available. At first it looked like the promotional memberships may have been all that was needed, but the decline resumed in June and July so membership increase still needs to be a major goal.

Executive Director Bill Goichberg provided an analysis of membership trends and the effects of the previous dues increase. His conclusion was that although there was a short term gain in revenue from the dues increase, there has been a related loss of membership that, if allowed to continue, would result in an increasing loss of revenue. He pointed out that if we allowed membership to shrink services would also shrink and outsourced Book and Equipment revenue would diminish as well. Among the measures that he believes will help build membership are:

1. A dues structure that he proposed, which would have the effect of lowering dues. This was discussed later in the meeting.
2. New capabilities that the new online system will provide, which will allow online submission of TLAs and rating reports, immediate direct changes to affiliate or TD information, quick assignment of ID numbers to new members, and other improvements to service.
3. A National Chess League built around online play.
4. Increased promotion such as a contract with Edge TV, a game network, to televise the US Open, the National Open, and the four scholastic championships. The first year it will only generate \$1000 per tournament but if the agreement continues the fees go up.

A letter will be sent to life members to verify that they are alive and still interested. Removal of a significant number of life members from the magazine mailing list could result in a substantial reduction in expense.

Executive Director Bill Goichberg thanked CFO Ken Thomas and Mike Nolan (NE) for their help. The Delegates applauded the report after which Ralph Bowman (CA/S) commended Executive Director Bill Goichberg and called for a round of applause for him. He received a standing ovation, after which Rachel Lieberman (AZ) commended the staff and called for a round of applause for the staff, which was enthusiastically given.

COMPUTERIZATION UPGRADE REPORT - Mike Nolan (NE) has continued the work started by Gary Prince (NJ) on the programming that will give the office, members, affiliates, and TDs substantially improved capabilities. He has done extensive work on the programming and provided a status report. The new system is being implemented in three parts, those

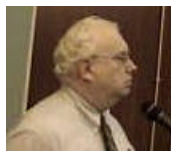
being the back office phase (behind the scenes enabling software), the office phase (membership processing, etc.), and the public phase (submission of memberships, TLAs, Rating Reports, information changes, etc.). Much of the work has already been completed and the goal is for the TD and Affiliate support area to be fully functional by the end of August and the entire system to be functional by the end of September. Improvements and upgrades will follow once everything is operational.

He demonstrated the affiliate and TD support areas, which are accessible through the Members Only page. Affiliates and TDs will need to log in separately. The affiliate and TD access request forms are already active and can be reached at https://secure.uschess.org/MembersOnly/tdaffil_request.php. TDs can submit memberships and rating reports online. Missing ID numbers can be searched for in the process of completing the rating report.

New members will be assigned an ID number immediately. Renewals can also be processed online quickly. If payment is provided online by credit card, the memberships will be activated immediately and posted in the Member Service Area within minutes. If payment is made by check, the ID number is still valid but the membership is not activated until the check is received.

Affiliates can submit TLAs online (the intent is for the affiliate to get an online TLA at no cost). Affiliates can authorize TDs to run tournaments for them as part of the affiliate's information base. Affiliates can also update their club directory meeting and contact information directly online, etc.

Information will be made available to the public as long as it does not violate privacy requirements. Mike Nolan explained what information may not be visible to the public (such as email addresses, street addresses, or anything that might enable someone to directly contact the member). It is possible that there may also be a legal prohibition against divulging age (such as a possible non-compliance with COPA for children). That will be clarified. If birth year can be listed, the full birthday may be made available.



Mike Nolan received an enthusiastic round of applause.



CHESST TRUST REPORT – Chairman Harold Winston referred to the printed report on Page 11 in the *Delegates' Call* and noted that an audited copy of the Chess Trust's financial report was available for viewing by those interested. He identified the primary officers, who were Chairman Harold Winston, President Shane Samole, Treasurer Steve Doyle, and Assistant Treasurer Jim Eade. Barbara DeMaro is Managing Director. The Chess trust is a 501c3 organization and contributions are tax deductible to the extent allowed by law.

Harold Winston and Steve Doyle represented the Chess Trust and Bill Goichberg represented USCF in negotiations to resolve financial issues that had developed between the organizations. They came to an agreement acceptable to both sides. Both the USCF Executive Board and the Trustees have ratified the agreement. Thanks to all involved.

Another issue was the structure of the Chess Trust. The USCF Executive Board has agreed to remove itself from the process of removing trustees from the Chess Trust. Discussions are continuing toward the USCF also removing itself from the process of naming Trustees to the Chess Trust. There is also a request to eliminate a waiting period that the Chess Trust believes is no longer needed.

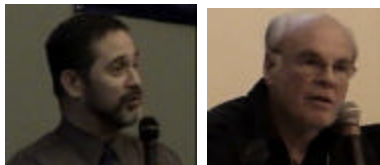
Chairman Winston summarized the donations made in fiscal year 2003 – 2004 by the Chess Trust, which included 1352 chess sets and boards to schools and 363 USCF memberships to needy children. \$9849 was given to the World Youth, \$4364 to the World Junior, \$4300 to the Scholar Chessplayer program, and \$5138 to the Denker tournament (mostly donated by GM Arnold Denker). The Chess Trust specifically contributes \$1000 to the prize fund of the Denker tournament. Both the Scholar Chessplayer program and the Denker tournament offer scholarships. Those prizes are not distributed immediately, but must be applied for with documentation of college plans. The Samford Foundation provides funding for the Samford Fellowship through the Chess Trust.

Managing Director Barbara DeMaro has succeeded in promoting the Chess Trust on e-bay, on Guidestar, and on a flyer that lists corporations that give matching grants. The use of matching funds is strongly encouraged. Thanks, Barbara.

Among additional commitments made for the current fiscal year are a \$1000 grant to the Polgar tournament, a \$2000 grant to the College Final Four, and free chess sets to our armed forces overseas.

The World Chess Hall of Fame and Sidney Samole Museum is a continuing recipient of support from the Chess Trust. Please note that a tour was arranged for Sunday afternoon for those who wanted to visit the Hall of Fame. New plaques were unveiled at that time for US inductee Anatoly Lein and World inductee Anatoly Karpov, both of whom were there. Harold Winston suggested that those who go to the Hall of Fame provide a donation while they are there and expressed thanks to the Samole family and Museum Executive Director Al Lawrence. Donations to the Chess Trust can be earmarked for the Hall of fame. Please note: Al Lawrence indicated that a second World Champion, Susan Polgar, would also be present on Sunday.

Chairman Harold Winston commended Bill Goichberg for publicizing the Patron Program, where funds can be donated and earmarked for a specific purpose as long as the purpose fits within the goals of the Chess Trust. Bill Goichberg received a round of applause.



FIDE REPORT – FIDE Zonal President Robert Tanner (AZ) indicated that the current FIDE situation is not a pleasant one. The FIDE President is in arrears with his pledges to FIDE. The US will be pushing for a motion of no confidence in the FIDE President and his Board. The other countries in the Americas want the US to get more involved in hosting FIDE events, but FIDE is now requiring 80% of entry fee income to go to FIDE. Many countries in the world do not particularly like the US but they look to the US for leadership. USCF President Beatriz Marinello and the US FIDE Delegation are well respected. Robert Tanner described FIDE as a “moribund organization at the moment” and indicated that we would need to deal with the current FIDE Board for the next two years.

Robert Tanner mentioned the world championship results. He indicated that the new champion, Rustam Kasimdzhanov, played good chess. He recognized the strong performance of the US candidate Hikaru Nakamura, who defeated three 2600+ players before losing to Michael Adams in the semifinals. Robert Tanner called for and received a round of applause for Hikaru Nakamura.

Liaison Don Schultz (FL) then took the floor to speak for FIDE Delegate Bill Kelleher (MA), who was unable to be present at that time. He said that over the years the US has been criticized for not playing a leadership role in FIDE. That is changing. President Beatriz Marinello (FL) has been working with the South American countries. She has made good contacts there and believes that USCF is in a good position to get support for a US motion to show no confidence in FIDE President Iljumzhinov. Don Schultz indicated that he had been contacted by a number of countries who have asked for US leadership. He said that FIDE President Iljumzhinov has not done a good job. He owes FIDE money and has tried to censor the Verification Commission report. FIDE’s use of Libya as a venue for the World Championship (which resulted in very few of the world’s top players participating) was another problem. Don Schultz said that while there is a meeting in October, the next election is in 2006. He said that we cannot allow this to continue. Work will start now to build support to effect a change in FIDE leadership, although no change is likely until 2006 (Please note: A motion to do this has subsequently passed at this Delegates’ meeting). Former World Champion GM Anatoly Karpov was present and spoke in support of USCF’s criticisms of FIDE and determination to assume a leadership role seeking reform in FIDE.



CHESS LIFE EDITOR’S REPORT – Editor Kalev Pehme gave the report. He indicated that he found the magazine to be “technologically backward, inefficient, and wasteful.” He saved \$20,000 by going digital. He then found that there were monthly print overruns that cost \$5000 per month or more. They have been stopped. He cut back on all kinds of expenditures including sending people to cover events, unwarranted contributor fees, etc. He mentioned that revenues are significantly better this year, in part because he eliminated discounts on advertising and made the magazine more readable. He needed to get the magazine to work for a diverse group of readers. He changed the graphics and eliminated thumbnail photographs from the front cover.

He does not consider TLAs to be an advertising function. We have 68 pages which include departments, features, and over 20 pages of TLAs. Not all readers play in rated tournaments, so we need to provide something for readers who are not tournament players. These readers join USCF primarily to get the magazine. He tries to include general articles about chess, human interest articles, and tournament coverage. He tries to use local contributors where possible to avoid sending people to cover events. One of the local contributors received a CJA award. CJA awards received by *Chess Life* were then itemized.

The biggest problem is that he has to compete with the Internet. Tournament results and reports are immediately available and other writers can use them very quickly for their own articles. What can *Chess Life* do as a monthly magazine? The magazine was always late. He ended the pre-dating of the magazine, which required publication of a second issue in one month to get the dates to more properly reflect real time. The magazine must come out by the first of the month on the cover. He then commended art director Kathleen Merz, who also received a CJA award. Her work was critical in being able to provide the extra issue.

The intent is to expand the magazine as soon as possible. He wants to focus on chess clubs. He wants people to let him know what's going on in their clubs.

Next to be addressed was the eight page scholastic insert, which is to be aimed at the reader who is under age 10. Editor Pehme pointed out that to properly communicate with readers at that age level it takes special writing talent and special graphics talent. He indicated that more must be done graphically because kids don't read. He said that *School Mates* was a disaster and nobody read it. Communication within USCF must be better. Please note that he subsequently clarified his statement by pointing out that by "nobody" he was referring to children, who are the target readership, and not parents, trainers, coaches, etc.

The Editor is interested in everything that goes on in chess. If anyone has something interesting, even if it is just a picture and caption, send it to the Editor. The problem currently is lack of sufficient space, however he will be asking for the flexibility to add eight additional pages on occasion if necessary. This would enable major events to be covered in a more timely manner.

Tony Pabon (CA/N) asked whether the Editor can use his contacts at Bank of America or retired teachers to obtain the services of children's writers. Kalev Pehme indicated that he would love to get qualified volunteers. Mike Goodall (CA/N) asked whether or not the Editor works at the office. The answer was that right now we don't even have room at the office. They use instant messaging and e-mail. That allows people at different locations throughout the country to be involved. President Beatriz Marinello indicated that these questions should have been raised at the workshop.

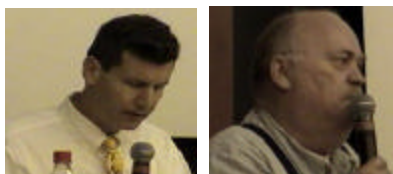
Vice President Steve Shutt then was recognized to address scholastic concerns. He indicated that he agrees that part of what is needed is to try to get children prepared for adult chess tournaments but that it is important to get them to locate age appropriate events as well. He pointed out that children 10 and under have been using *School Mates*. Kalev Pehme said that he isn't opposed to the scholastic pages but he wants to make them effective.

Chuck Hall (FL) asked if an ad in *Chess Life* could be placed to solicit writers even if they were volunteers. The reply was that we first need to know what we want to do and that will determine the resources we need.

Ralph Bowman (CA/S), co-chair of the Scholastic Council, took exception to the comment that children in the 10 and under age group do not read *School Mates*. He pointed out that he received over 4,000 complaints when *School Mates* was dropped. Coaches used it as a teaching tool throughout the country. The Editor's reply was that his son's experience was "the exact opposite". Editor Pehme reiterated that he believes that children of that age do not read in that manner even though the coaches might like it. Ralph Bowman also pointed out that the new Polgar tournament for girls received virtually no space in *Chess Life*. After comments about the need for organizers to provide their own writers and comments about TLA policies, Executive Director Bill Goichberg clarified the issue in that the analogous Denker tournament was in the National Events box but the Polgar tournament was not. Indications were that it had been properly submitted. The Editor indicated that he did not know the reason it did not appear. President Beatriz Marinello pointed out again that these issues should have been raised at the Publications Workshop. Many were discussed at the Publications Workshop, however the Editor had not yet arrived. He indicated that he was told to arrive on August 13 (The workshop took place on the morning of August 11).

Jerry Hanken (CA/S) indicated that the Polgar tournament had an excellent inaugural year and deserves more than just casual mention in the US Open article. The Editor indicated that it has been assigned.

Paul Truong (NY) pointed out that Susan Polgar had made a special request to write an article about the tournament herself. This was met with a round of applause. The Editor indicated that he has assigned Alan Kantor to write the article. Steve Doyle (NJ) objected to continuation of the discussion and President Beatriz Marinello thanked Kalev Pehme for the report.



VICE PRESIDENT OF FINANCE REPORT - VP of Finance (VPF) Tim Hanke presented the financial report. Please note that the 2003-2004 USCF Financial Statements and Auditor's Report are available in the governance area on the USCF website at <http://www.uschess.org/org/govern/finance/04AnnualAuditedReport.php>. He pointed out that after many years of losses, the most important number this year is the net income of \$278,558. He stated that at this time last year we were in very bad financial shape, but we were fortunate to have strong leadership from President Beatriz

Marinello and the Board that enabled us to tackle the financial challenges immediately. We need to be very careful going forward to avoid regression.

VPF Tim Hanke noted the outsourcing of Books and Equipment and paying down the Line of Credit had a major effect on the financial improvement. It was necessary to use the LMA investments to pay off the Line of Credit, however the LMA still owns the building in New Windsor, which has just been sold. Carl Haessler (OR) asked if there was a process in place to pay back the LMA. The answer was “no”. Tim Hanke pointed out that it is our only cash reserve at this time. We need to see how the outsourcing goes. Current plans do not include warehousing product. Cash will also be needed for relocation. He pointed out that “We can’t allocate money for savings until we see how Operations is going”. He is looking to the LMA Management Committee for recommendations on treatment of the proceeds from the sale of the building, which remain the property of the LMA fund.

Larry Cohen (IL) asked about the substantial increase in tournament revenue and expense on the planning budget. This was due to a change in accounting procedures. Tim Hanke then called on Chief Financial Officer (CFO) Ken Thomas to explain the difference. CFO Thomas indicated that both the revenue and expenses for 2003 were understated. Previously tournament expenses offset tournament revenue, but now both are shown in full.

Steve Doyle commented “I commend the Board, the Treasurer (VPF), and the CFO. ... you’ll notice there is actually cash in the bank ... for the first time in eight years we are showing a profit”. He admonished the Delegates for not being more prudent. He noted that “We allowed this organization to lose two million dollars in cash. All shouldn’t always be forgiven. We need to act as a business.” His comments were met with a round of applause. CFO Ken Thomas noted that accounts payable dropped from \$390K to \$50K and received a round of applause.

After a recess for lunch from 12:15 PM to 2:00 PM, Tim Hanke suggested that the budget be modified to allow for a 2% bonus for the office staff. This increased expenses by \$17,000 on the proposed budget. He emphasized that the outsourcing agreement is very important and that we need experience to see how it works. The financial impact of outsourcing Books and Equipment and the relocation of the office are financial uncertainties for 2005. He pointed to Mike Nolan’s ongoing work to improve data processing and web-based services as a plus. VPF Tim Hanke and CFO Ken Thomas then presented the planning budget, explained the highlights, and answered questions. Executive Director Bill Goichberg reviewed the rental and lease agreements that we have. No further amendments were made. Mike Carr, Larry Cohen, Bill Goichberg, Tim Hanke, Myron Lieberman, and Beatriz Marinello were among those who participated in the discussion. Steve Doyle suggested the budget be voted first and the discussion, which had turned to dues structure, could continue afterward. The motion then passed.

DM04-09 - ADM 04-09 (Tim Hanke, MA): The Delegates adopt the Planning Budget for the Fiscal Year ending in 2005. **PASSED AS AMENDED** (Please note: It can be found and on the website here as Appendix B to the minutes)

The dues structure discussion continued. Executive Director Bill Goichberg had studied the apparent effect of dues on membership growth and suggested to the Finance Workshop a new structure that would generally lower dues. The concept was well received there, but the sense of the workshop was that the number of categories should be reduced to simplify the membership structure. A committee which consisted of Bill Goichberg, Mike Nolan, Steve Shutt, and Tim Hanke met afterward and developed a simplified dues structure, which was presented and explained to the Delegates by Bill Goichberg.

Steve Doyle and Harold Winston moved to adopt the proposed dues structure. Extensive discussion followed.

Randy Bauer, Phyllis Benjamin, Ralph Bowman, Mike Carr, Larry Cohen, Tim Hanke, Guy Hoffman, Al Lawrence, Beatriz Marinello, James Mennella, Mike Nolan, Tony Pabon, Ernie Schlich, Don Schultz, Elizabeth Shaughnessy, Steve Shutt, and Murlin Varner were among those who participated in the discussion.

Steve Shutt presented an amendment to permit scholastic members to elect to not receive the magazine at a price determined to be revenue neutral. The makers did not accept it as a friendly amendment and it was withdrawn.

Mike Nolan moved to divide the motion to separate the proposed family membership from the other categories. The motion was divided.

Peter Hopkins then moved to defer the motion until after the discussion of ADM 04-20. The motion was deferred.

DELEGATE APPOINTED COMMITTEE REPORTS

AUDIT COMMITTEE – Tim Hanke mentioned that Stan Booz had met with the auditors and all was satisfactory.

BYLAWS COMMITTEE – Co-Chair Harold Winston referred to the printed report and thanked the committee members. He presented a motion sponsored by the eight members of the committee present regarding the eligibility of USCF Employees to serve as Delegates. Please note: No distinction is made between full and part time employees and it does not apply to independent contractors.

DM04-10 – NDM 04-23 – (Steve Doyle-NJ, Guy Hoffman-WI, Richard Koepcke-CA-N, Myron Lieberman-AZ, Mike Nolan-NE, Robert Persante-FL, Ernie Schlich-VA, Harold Winston-IL) –

Amend the Bylaws – Article V Board of Delegates, Section 6 Miscellaneous, to add a Section b as follows:

b. Current USCF employees may not serve as Delegates. USCF employees are accorded the right to speak at the annual Delegates' Meeting. **PASSED**

ETHICS COMMITTEE – Chairman Hal Terrie referred to the written report and did not add to it.

LMA COMMITTEE – No report given.

EXECUTIVE BOARD APPOINTED COMMITTEE REPORTS THAT SUBMITTED WRITTEN REPORTS

CHESS IN EDUCATION – Co-Chair Tim Redman gave the report and provided a slide presentation on the UTD program.

COLLEGE CHESS – Co-Chair Tim Redman pointed out a front page article in the Chicago Tribune of May 16, 2004, which was written by Robert Becker and entitled “Chess clubs in check as college clubs get serious” and subtitled “Well funded programs gain prominence by recruiting players with an intensity once reserved for football.” (Editor’s note: Anyone interested in promoting chess, and especially college chess to administrators or the media should read this article.) Dr. Redman indicated that the USCF college chess program was suspended due to financial concerns. The national collegiate chess league was not held and the Collegiate Final Four was not supported. Thanks to heroic efforts on the part of Dr. Mikhail Korenman the Final Four was rescued. He also thanked the US Chess Trust for their contribution. Next year we need to resume the support of college chess.

Dr. Redman then asked Harry Sabine to describe the Tennessee Tech program. Harry Sabine mentioned that last year Tennessee Tech University won the Gold Koltanowski Medal for their support of chess. They contributed \$120,000 in Tennessee Tech scholarships for the winners of the Tennessee High School championships. They intend to continue doing so next year and in the foreseeable future. This was accomplished by informing Tennessee Tech about what other universities were doing, such as the University of Texas at Dallas (UTD) and the University of Maryland at Baltimore County (UMBC) He suggested that people try to contact their local universities and show them what others are doing and why. Dr. Redman indicated that “This can work, and is working, but you have to go and ask.”

He announced that UTD provided scholarships for the 2001 Super Nationals in Kansas City and that arrangements are being made to do the same for the upcoming Super Nationals in Nashville. This was met with a round of applause. Tim Redman then showed a four minute chess promotional video which was produced by students at the Dallas Independent School District. It was met with a round of applause.

CORRESPONDENCE CHESS COMMITTEE – No report given.

CRAMER AWARD COMMITTEE – Chairman Don Schultz announced the award winners, who will receive obelisks. Due to the financial problems less money is available. Best State Publication was *Georgia Chess*, best columnist Jack Peters (*LA Times*), and best book *My Life in Chess* by Pal Benko (Jeremy Silman and John Watson were contributors to the book.)

A Gallery of Distinguished Chess Journalists has been created. Six were nominated this year and additional names will be added each year. Plaques will document this gallery. Plaques will be on display at the Marshall Chess Club (NY) and the Mechanics Institute Chess Club (CA/N). A third set will be on display at a site to be determined.

DENKER TOURNAMENT COMMITTEE – Chairman Jack Mallory announced the results of the 20th annual Denker tournament which had just concluded. Forty Five states participated. Mackenzie Molnar (NJ) and Pieta Garrett (AZ) tied for first with 5 -1 scores and each will receive a Four year scholarship to UTD. More detailed information is available on the USCF website. Congratulations to Mackenzie and Pieta.

ELECTION PROCEDURES COMMITTEE – Co-chair Mike Nolan said that we had an election and about 1300 people showed up. He mentioned the upcoming motions regarding election procedures and indicated that he would reserve comments until they are brought up later. Elizabeth Shaughnessy (CA/N) asked for ideas on how to increase turnout. Mike Nolan suggested that Electronic Voting might expand the electorate. He expects a better turnout next year when there is a full election. Also, some may not have realized that they had to be a member by May 31 in order to vote. Jerry Hanken (CA/S) commented that the ballots this year were practically unusable.

HALL OF FAME COMMITTEE – No report

MILITARY CHESS COMMITTEE – No report

OUTREACH COMMITTEE – Chairman Myron Lieberman referred to the written report and encouraged those who haven't read it to do so. He pointed out that "free stuff" forums on the Internet can generate significant response. Literature, samples, or anything else offered to the public at no cost to gain exposure often are of limited use because nobody is motivated to ask for them unless an effort is made to distribute them. It requires time and money for that kind of initiative. A single message on a general public "free stuff" forum can generate literally thousands of requests.

He also requested that the Outreach Committee be authorized to receive promotional materials for public distribution and for targeted packets for its ongoing CAPA project. These would include back issues of magazines, brochures, articles, studies, and especially catalogs. The Outreach Workshop supported this request.

POLGAR CHAMPIONSHIP COMMITTEE – Chairman Paul Truong announced the results of the first annual Susan Polgar National Invitational for Girls. He pointed out that thirty four states participated, which is excellent for the first year. This was met with a round of applause. Roza Eynullayeva (MA) was a clear winner with 5.5 points out of 6. She will be receiving a scholarship to UTD valued at over \$40,000. Congratulations, Roza. More information is available on the USCF website. Paul Truong thanked UTD for their support. He also thanked the US Chess Trust and Excalibur Electronics for their support. He thanked Dewain Barber and American Chess Equipment for sponsoring the reception for the Denker and Polgar events. He also expressed appreciation for the help received from Ralph Bowman, Polgar Committee member and Co-Chair of the Scholastic Committee, and Jack Mallory, Chair of the Denker Championship Committee. He also mentioned that the All Girls National Championship, sponsored by the Kasparov Chess Foundation, which was played in Chicago in May, attracted almost 200 players. He thanked Susan Polgar for lending her name and support to the Invitational. It is hoped that this will help bring more girls into chess and help retain them. All who were recognized received rounds of applause.

PUBLICATIONS COMMITTEE – Randy Hough gave the report for Chairman Herman Chiu who was unable to attend. He encouraged everyone to read the written report if they haven't already. He expressed enthusiasm about the timely publication of *Chess Life*. He also pointed out that there were a number of constructive suggestions, but that the Editor was not present at the Publications Workshop to discuss them. In conversation with Kalev Pehme, Randy found him to be receptive to his comments and suggestions. Randy Hough thanked outgoing Chairman Herman Chiu for his hard work. He pointed out that the Publications Committee has added three junior members who are younger and have given valuable input. He indicated that the Chess Journalists of America (CJA) award winners are posted at www.chessjournalism.org. He pointed out that CJA membership dues are only \$10 per year.

RATINGS COMMITTEE – No report

SCHOLASTIC COMMITTEE – Co-Chair Ralph Bowman – Nothing to add to the written report.

SENIOR COMMITTEE – Chairman Mike Carr thanked Don Schultz, organizer of the 2004 US Senior in Boca Raton, who received a round of applause. This year the winner, FM Fabio La Rota (NY), will be seeded into the US Championship upon payment of a fee. Next year the fee will be dropped and the winner will be seeded directly into the US Championship. A highlight at the Senior was the celebration of GM Arnold Denker's 90th birthday. GM Denker was given the title of Dean of American Chess. He is only the third person to have that distinction. The others were Herman Helms and George Koltanowski. Mike Carr then called on Charles Hatherill (NV), a member of the Senior Committee, to describe plans for the 2005 US Senior Open in Las Vegas, which he did. It will be followed by the International Chess Week in Las Vegas, which will conclude with the National Open. Those playing in the National Open (who are age eligible) will get a discount on entry to the US Senior. They will also hold a national "under 50" championship coincidental with the US Senior Open.

STATES COMMITTEE – Chairman Guy Hoffman encouraged everyone to read the States Committee report in the *Delegates' Call*. He indicated that it would help in understanding ADM 04-22. He reviewed the details of the recent election and remarked about the low turnouts for voting in some states. He did point out, however, that this time there were no states that had no voters.

TDC COMMITTEE – Chairman Tim Just mentioned that the TDC Workshop discussed the need for some sort of glossary of terms related to tournaments. As an example he pointed out that most experienced players and TDs know what a chess rating is, while many inexperienced players do not. The TDC Workshop supported a motion to enable the TDCC to create and maintain a list of such terms (See DM04-45).

WOMEN'S CHESS COMMITTEE – Chairperson Susan Polgar stated that the Olympiad training program started in March of last year. Members of the team are Susan Polgar, Anna Zatonskih, Irina Krush, and Jennifer Shahade. The captain and manager of the team is FM Paul Truong. She thanked the Kasparov Chess Foundation (KCF) for their support, which was met with a round of applause. The KCF provided sponsorship and training. GM Polgar is also very grateful to the KCF for

sponsoring the All Girls National Championship in Chicago. She again expressed thanks to Michael Khodarkovsky and the KCF, which drew another round of applause. Susan Polgar then reviewed the first Susan Polgar national Invitational for Girls and indicated that she hopes it will be the first of many more to come. In closing she pointed out that while girls can compete with boys, there is a social aspect unique to girls' chess and girl's tournaments should be continued.

Larry Cohen (IL) asked whether the All Girls National Chess Championship was recognized as being a USCF National tournament and, if not, what the USCF thinks of it being called a National. President Beatriz Marinello indicated that it was supported by the KCF, sanctioned by USCF, and that all participants became USCF members. Other than that USCF didn't get anything out of it. Discussion followed. Dewain Barber, Ralph Bowman, Bill Goichberg, Beatriz Marinello, Mike Nolan, and Don Schultz were among the participants.

Jerry Hanken (CA/S) pointed out that after the resignation of the Events Director, Alan Kantor took over the responsibility of notifying the states. Jerry Hanken said that he was "shocked" that the Polgar tournament attracted participants from 34 states and called for recognition for Alan Kantor, who received a round of applause for his work with the Polgar event.

OTHER COMMITTEES

RULES COMMITTEE – Chairman David Kuhns proposed clarified rules for based – on prizes. Discussion at the Rules Workshop centered around the abuse of based-on prizes. The workshop proposed a motion to be considered (See motion DM04-43.)

SURVEY COMMITTEE – Chairman Mike Nolan reported no progress due to other responsibilities. He pointed out that a good scientific survey would be valuable, but surveys aren't free. A graduate student at Florida State University is planning to do a survey as part of his thesis and we hope to work with him if we can provide a financial incentive for him.

WEBSITE COMMITTEE – Chairman George John was not present. Mike Nolan gave the report and indicated that he didn't think that anyone else was appointed to the committee. He said that as a consultant to USCF it would be inappropriate for him to be on the committee. There are a lot of changes coming to the website. If he is to continue as a consultant he would like to have a committee to work with and will have some suggestions for the Board.

Executive Director Bill Goichberg then described the promotional memberships used in the past year. He mentioned the \$38 promotional membership for new members. It appears to be helping and he suggested continuation. A second promotion was a \$5 discount for renewal 3 months early. He suggested continuation but with a lower discount if the dues come down. A third promotion was the "Young Adult" membership. He proposed to continue this although very few people take advantage of it. Ernie Schlich (VA) asked about the college affiliate program. Bill Goichberg indicated that it could be considered promotional.

DM04-11 – ADM 04-10 (Harold Winston, IL): Pursuant to Article III, Section 9 of the Bylaws, the Delegates have reviewed the promotional memberships offered by the Executive Board in 2003-2004 and authorize their continuation. **PASSED**

Harold Winston moved to delay adjournment of the meeting until 5:30 PM. This was accepted on a 24-9 vote and discussion continued.

Secretary Don Schultz then held nominations and elections for the Delegate appointed committees. The results were:

DM04-12 – NDM 04-24 (Don Schultz-FL) – Change the Bylaws to expand the Audit Committee to four members. **PASSED**

DM04-13 – NDM 04-25 – The Audit Committee shall be composed of: Stan Booz, Steve Doyle, John Haskel, and Grant Perks **PASSED**

DM04-14 – NDM 04-26 – The Bylaws Committee shall be composed of: Randy Hough, Guy Hoffman, Gary Kitts, Richard Koepcke, Myron Lieberman, David Mehler, Mike Nolan, Robert Persante, Ernie Schlich, and Harold Winston **PASSED**

DM04-15 – NDM 04-27 – The Ethics Committee shall be composed of: Ken Sloan, Andrew Thall, Buck Buchanan, James Mennella, Hall Terrie, William Deer, Bill Smythe, Mike Carr. **PASSED**

DM04-16 – NDM 04-28 – The LMA Management Committee shall be composed of: Leroy Dubeck, Steve Doyle, Dewain Barber, Stan Booz, Mike Carr. **PASSED**

OLD BUSINESS

Sponsor Bill Goichberg pointed out that other motions covering the subject of economy memberships are already under consideration and withdrew ADMs 03-18 and 03-19.

ADM 03-18/DM 03-28 (*Bill Goichberg, NY; John McCrary, SC*): Effective January 1, 2004, USCF shall no longer offer “economy Scholastic” memberships. Replacing this category shall be a six-month scholastic membership with bimonthly publication (three issues of *Chess Life* or two issues of *Chess Life* and one issue of another publication.) The six-month scholastic membership shall be priced at \$13 with a \$1 affiliate commission. (REFERRED TO SCHOLASTIC AND FINANCE COMMITTEES) was **WITHDRAWN**.

ADM 03-19/DM 03-29 (*Bill Goichberg, NY*): Effective January 1, 2004, USCF shall no longer offer “Economy Regular” memberships. (REFERRED TO BYLAWS AND FINANCE COMMITTEES) was **WITHDRAWN**.

ADM 03-29/DM 03-34 (*Mike Nolan, NE; Bill Goichberg, NY; on behalf of the Election Procedures Committee*): The Executive Board is authorized to implement electronic voting via the Internet. In all cases where the use of *Chess Life* for distributing ballots is referenced, the Bylaws are modified to permit the use of such a designated electronic voting method in place of distributing the ballots in *Chess Life* and with an equivalent voting period. Mail ballots shall continue to be available to those members who cannot or choose not to use electronic voting. (REFERRED TO THE BYLAWS, ELECTION PROCEDURES AND MIS COMMITTEES) was replaced with a substitute, which passed.

Harold Winston presented a substitute for ADM03-29 which he and Ernie Schlich drafted for the Bylaws Workshop. Co-Sponsor Mike Nolan accepted the substitute for the Election Procedures Committee. It establishes a committee to study the matter. Mike Nolan indicated that another motion will be presented later concerning whether or not the committee will be given the authority to implement electronic voting (See DM 04-31).

DM04-17 – NDM 04-29 – (Ernie Schlich-VA and Harold Winston – IL for the Bylaws Workshop) Substitute for ADM 03-29: A Delegate committee be appointed to study electronic voting, its costs and security concerns. Suggested nominees: Richard Koepke, Myron Lieberman, Mike Nolan, Ernie Schlich, Ken Sloan, Harold Winston, and one or two Executive Board members such as Randy Bauer and / or Tim Hanke. **PASSED**

Mike Nolan explained that ADM03-31B clarifies that for a regular election held in June there are certain deadline dates, but for a special election, which may or may not be held in June, the EB sets the dates. Harold Winston noted that the Bylaws Committee favored the motion 10-0-3.

ADM 03-31B/DM 03-16 (*Mike Nolan, NE; and Bill Goichberg, NY; on behalf of the Election Procedures Committee*): Modify the Bylaws to include the following in Article VI: The Executive Board shall, by January 15th of an election year for a regular Executive Board election, choose a date on which ballot counting shall be performed, which date is to be no earlier than the 20th of July and no later than the Wednesday prior to the annual meeting of the Board of Delegates. For a special election, the Executive Board shall choose a date for ballot counting no later than 90 days prior to that date. Ballots shall be authenticated by use of voting member information to be provided with or printed on the ballots. All properly authenticated ballots that have been received by the date designated for counting the ballots shall be counted. The Executive Board shall designate an address for the return of ballots at the time the date of counting the ballots is set. (REFERRED TO THE BYLAWS AND ELECTION PROCEDURES COMMITTEES).

DM04-18 – NDM 04-30 – ADM03/31B/DM 03-26 (see above) **PASSED**

The next item, which referred to family memberships, was deemed moot and withdrawn.

ADM 03-33/DM 03-37 (*Mike Nolan NE*): Modify the Bylaws to delete all references to the Family Membership. (REFERRED TO THE BYLAWS AND FINANCE COMMITTEES) was **WITHDRAWN**.

The meeting recessed at 5:21 PM until 9:00 on Sunday when New Business would be discussed.

SUNDAY SESSION

President Beatriz Marinello called the meeting to order at 9:10 AM. A quorum was present.

NEW BUSINESS

Don Schultz read Mike Goodall’s motion that arose from the Membership Meeting.

DM04-19 – NDM 04-31 (Mike Goodall, CA/N) – Moved, that future venues for the US Open be located where inexpensive dining is available within walking distance. **PASSED BY ACCLAMATION**.

Myron Lieberman made the following statement regarding ADM 04-11 and withdrew the motion.

“We are withdrawing this motion because the promised proposal was never provided. We would encourage future negotiations with any appropriate organization where a partnership or co-venture at any level would benefit both USCF and the other organization.”

He then withdrew ADM 04-12 and asked Rachel Lieberman to address ADM 04-13, which was then referred to the Bylaws Committee on a motion by Harold Winston.

No DM - ADM 04-11 (Myron Lieberman, AZ; Rachel Lieberman, AZ): The Delegates approve the merger of the USCF with the America's Foundation for Chess with all necessary Bylaws changes, including in governance. The name of the final organization shall remain the United States Chess Federation. **WITHDRAWN**

No DM - ADM 04-12 (Myron Lieberman, AZ; Rachel Lieberman, AZ): The installation of incoming Board members, in which they take an oath of office, should be returned to the Delegates' Meeting agenda as the last item before adjournment. **WITHDRAWN**

DM04-20 - ADM 04-13 (Myron Lieberman, AZ; Rachel Lieberman, AZ): Any former member of the USCF Executive Board (or its predecessor, the USCF Policy Board) who is not already a Delegate (State Delegate, current Board member, DAL, or LAD credentialed as a Delegate at the meeting) is entitled to participate but not vote in any USCF Delegates' Meeting. This would include sponsorship of motions (including ADMs) and participating in discussions. Please note that this is intended to include any former Board member, including those elected for one-year (special election) terms or two-year (transition) terms. **REFERRED TO BYLAWS COMMITTEE**

The original wording for ADM 04-14 can be found in the *Delegates' Call*. Ernie Schlich substituted the following wording. Steve Shutt and Harold Winston commented after which it passed.

DM04-21 – ADM 04-14 (E. Schlich, VA) - Substitute the following language for the motion.

Section 4. Nomination. Any USCF member not a current employee of the USCF is nominated for election to the Executive Board upon submission to the Secretary of the following by January 10 of an election year:

1. A valid nominating petition containing the signatures of thirty or more Voting Members. A nominating petition listing more than one candidate is not valid.
2. A filing fee of \$250 made payable to the USCF
3. A signed statement that they are running for the Executive Board and that they will serve if elected.

An employee of the USCF may not be nominated for election to the Executive Board.

The Secretary shall have advertised a call for nominations in the issue of *Chess Life* published no later than November 20 of the year prior to an election year and shall publish a list of all duly-submitted nominations in the issue published not later than April 10th of an election year.

Once a candidate is certified, the candidate may purchase labels of Voting Members at the same rate as affiliates. These labels may only be used for campaign purposes. **SUBSTITUTE PASSED**

No DM – ADM 04-15 (Jon Haskel, FL): The Executive Board shall be empowered to set membership fee rates. **WITHDRAWN**

Hal Terrie then brought his Ethics Committee motions to the floor. They were non-controversial and passed.

DM04-22 - ADM 04-16 (Hal Terrie, NH on behalf of the Ethics Committee): To make the following changes to the USCF Code of Ethics:

- a) In paragraph 3, move the colon and "(A)" to after "by," to make it clear that "actions and behavior by" applies to both (A) and (B).
- b) In 5h, add "then only" between and "and" and "for behavior." The present wording is ungrammatical.
- c) In 6d the spelling of "peperson " to "person." **PASSED**

DM04-23 - ADM 04-17 (Hal Terrie, NH on behalf of the Ethics Committee): To make the following changes to the USCF Code of Ethics: In paragraph 3, add the following sentences after "representatives of the USCF": “This code shall not apply to actions or behavior of employees of the USCF acting in the scope of their duties. Such actions fall instead under the province of the Executive Board.” Make the remainder of paragraph 3 a new paragraph, paragraph 4, and renumber the following paragraphs (including the reference to 6e in 6c) accordingly. **PASSED**

DM04-24 - ADM- 04-18 (Hal Terrie, NH on behalf of the Ethics Committee): To make the following changes to the USCF Code of Ethics: In 6b, change "shall be recommended by the Ethics Committee" to "shall be recommended to the Executive Board by the Ethics Committee." In 6c, change "recommended sanctions" to "sanctions recommended to the

Executive Board." In paragraph 8, change "may recommend no sanctions" to "may recommend to the Executive Board no sanctions." **PASSED**

DM04-25 - ADM- 04-19 (Hal Terrie, NH on behalf of the Ethics Committee): To make the following changes to the USCF Code of Ethics: In paragraph 6, after "with the USCF Ethics Committee," add the following sentences: "A good-faith deposit of \$25 must be submitted by the complainant. The deposit shall be returned unless the Committee rules that the case is frivolous. The Committee may determine whether to return the deposit even before it determines jurisdictional and merit questions. The Committee may also, by a two-thirds vote, accept complaints submitted without the \$25 deposit." **PASSED**

President Beatriz Marinello read ADM 04-20. Discussion followed. There was some consideration of discussing all of the dues motions together (ADMs 20 and 21 and the motions that were deferred yesterday). It was decided to discuss them separately. Discussion continued on ADM 20. Phyllis Benjamin, Vaughn Bennett, Larry Cohen, Bill Goichberg, John Haskel, Beatriz Marinello, Tim Hanke, Mike Nietman, Mike Nolan, Tony Pabon, Ernie Schlich, Don Schultz, Elizabeth Shaughnessy, Steve Shutt, and Harold Winston were among those that participated.

Ernie Schlich (VA) read a substitute which proposed the following Bylaw wording and was accepted.

"Replace the language of Article 3 Section 3b of the Bylaws with the following language, effective January 1, 2005:

B. Economy Scholastic Membership. Any student meeting either of the following conditions may become an Economy Scholastic Member of the Federation upon payment of \$13, which includes a commission of up to \$1; \$25 for two years, which includes a commission of up to \$2; or \$37 for 3 years, which includes a commission of up to \$3.

1. The student must be enrolled in a subsidized lunch program or in a title 1 school, on the condition that the membership is purchased through their school affiliate.

2. The student must be living in the same household with a relative who is currently receiving *Chess Life*."

John Haskel (FL) offered an amendment, which was not accepted, to allow any affiliate rather than the school affiliate.

Harold Winston (IL) proposed a technical change to the substitute to replace the word "Student" in the first line with "Person under 15 years of age and a resident of the US (or if he or she submits his or her USCF membership through a USCF affiliate.)"

Larry Cohen (IL) offered a substitute which was worded "Authorize and encourage a promotional scholastic membership for title 1 children or students living in the same household with a relative who is a USCF member. This membership can include up to three issues of *Chess Life*."

Tim Just (IL) moved to refer to the Bylaws and Scholastic Committees. Robert Tanner (AZ) called the question on referral, the motion and its substitutes were referred.

DM04-26 - ADM 04-20(Board) The Bylaws will be amended as follows: Effective January 1, 2005, the Economy Scholastic membership will be offered only to the following students:

1. Students age 14/below within a subsidized lunch program or attending a Title 1 school, on the condition that the membership is purchased their school affiliate.

2. Students age 14/below living in the same household with a relative who is currently receiving *Chess Life*.

REFERRED TO BYLAWS AND SCHOLASTIC COMMITTEES

President Beatriz Marinello read ADM 04-21. Harold Winston offered an amendment to change "eliminated" to "will no longer be offered", which was accepted. The motion passed.

DM04-27 - ADM 04-21 (Board) The Bylaws are amended as follows:

1. Effective January 1, 2005 the Economy Adult membership will no longer be offered.

2. Effective January 1, 2005, the 6 month, \$32 Trial Membership will no longer be offered. (Note that the 6 month promotional \$27 membership, available through affiliates would remain.) **PASSED**

The dues motion that was deferred until now had been divided into two motions, Mike Nolan suggested that the Delegates consider the family membership motion first, then the individual membership. President Beatriz Marinello read the motion, which would create memberships for entire families in place of the existing family member category. Sponsor Mike Nolan (NE) explained the background and reasoning for the motion. Discussion followed. Among those who participated were Vaughn Bennett, Bill Goichberg, Tim Hanke, Charles Hatherill, David Kuhns, Beatriz Marinello, Mike Nolan, Tony Pabon, Ernie Schlich, and Sunil Weeramantry. A 2/3 vote was needed, which it received. Mike Nolan thanked the group, which responded with a round of applause.

DM04-28 – NDM 04-32 – (Mike Nolan, NE) - Family Membership Plans - Please note: These would replace our existing family membership

(Includes 12 issues of *Chess Life* and the scholastic insert)

Family Plan 1 -- \$64, includes parents and their children under age 20 in the household (living at one address). Also includes any full-time college students up to age 24.

Family Plan 2 -- \$35, includes all children under age 20 in the household (living at one address). **PASSED**

Next to be discussed was the individual membership structure proposed earlier. Harold Winston (IL) asked that the Executive Director and the Vice President of Finance confirm that although less revenue would be expected if this passes, they still believe that they will be able to meet the budget. ED Bill Goichberg and VPF Tim Hanke did so and discussion continued. Among those who participated were: Dewain Barber, Randy Bauer, Mike Carr, Larry Cohen, Bill Goichberg, Tim Hanke, David Kuhns, Rachel Lieberman, Tim Redman, and Harold Winston. Rachel Lieberman (AZ) moved that the motion be referred to the Executive Board and the Executive Director with power to implement. Harold Winston suggested an amendment that the Executive Board can implement it as a promotional membership, which was accepted.

DM04-29 – NDM 04-33 (Steve Doyle, NJ, and Harold Winston, IL for Bill Goichberg, NY, and Committee)

Individual Membership Plans

	1 Year	2 Years	3 Years
Adult:	\$45.00	\$82.00	\$117.00
Youth:	\$23.00	\$41.00	\$ 59.00 (Under age 20)
Scholastic:	\$19.00	\$32.00	\$ 44.00 (Under age 15)

Affiliate Commission \$2.00 per membership. Online discount \$2.00 per membership. \$10 discount to those over age 65. Please note: This proposal has the effect of ending the offering of new Life, Senior Life, and Blind Life memberships. Adult and Youth Members get 12 issues of *Chess Life*. Scholastic Members get 6 issues.

REFERRED TO EB AND ED WITH POWER TO IMPLEMENT AS PROMOTIONAL MEMBERSHIPS

Harold Winston (IL) announced that the Susan Polgar Foundation donated \$1000 to the Chess Trust to upgrade 500 Economy Scholastic Memberships to standard Scholastic Memberships. The announcement was greeted with applause.

Bill Goichberg (NY) brought up a motion to allow Economy Scholastic Memberships for \$13 for US players under age 15. Harold Winston offered an amendment to retain the \$1 commission, which was not accepted. Bill Goichberg pointed out that we should not be promoting or encouraging this membership. The effect of this motion is to enable continuation of Economy Scholastic Memberships to US players while the full wording in ADM04-20 is under review by the Bylaws and Scholastic Committees. It eliminates foreign players, the commission, and multiyear memberships. Bill Goichberg, Guy Hoffman, Elizabeth Shaughnessy, and Harold Winston were among those that participated in the discussion. The motion passed.

DM04-30 – NDM04-34 (Bill Goichberg, NY) – Moved to amend Article III, Section B of the Bylaws to read as follows:

Economy Scholastic Membership. Any person who is under 15 years old and a resident of the United States may become an Economy Scholastic Member of the Federation upon payment of \$13. **PASSED 34-16.**

No DM - ADM 04-22 – (Frank Berry, OK) – The Oklahoma Chess Foundation, affiliate #A6018490, be officially recognized by the USCF as the Oklahoma affiliate State Chapter, effective immediately. **WITHDRAWN**

Mike Nolan presented his motion on electronic voting procedures. Randy Bauer, Frank Camaratta, Mike Carr, Larry Cohen, James Mennella, Mike Nolan, Tony Pabon, and Harold Winston were among those who participated in the discussion. James Mennella (MD) proposed an amendment, which was accepted, that the ballot would continue to appear in *Chess Life*. It was made clear that any electronic voting plan would be an alternative to the ballot and an additional option but not a requirement.

DM04-31 - NDM04-35 (Mike Nolan-NE for the Election Procedures Committee) The Bylaws are amended to permit USCF elections to be conducted using electronic voting. The Executive Board and the Special Delegate Committee [named yesterday] must agree upon the procedures to be used. Electronic voting may be used in addition to the ballot in *Chess Life*. **PASSED**

Tim Redman presented a motion worded “A convicted felon cannot serve on the USCF Executive Board.” It was cosponsored by Dewain Barber, Ralph Bowman, Steve Doyle, Tim Hanke, Jerry Hanken, Tim Redman, and Elizabeth Shaughnessy. He pointed to negative effects that the presence of a convicted felon might have on fundraising and promotion opportunities. Harold Winston indicated that the Bylaws Workshop voted 0 in favor, 7 against, and 3 abstentions. Discussion followed. Dewain Barber, Frank Camaratta, Larry Cohen, Randy Hough, Tim Just, Myron Lieberman, James Mennella, Harry Sabine,

Don Schultz Steve Shutt, Sunil Weeramantry, and Harold Winston were among those who participated in the discussion. Myron Lieberman (AZ) offered a substitute, which was accepted, It was worded “Any candidate for USCF Executive Board who has been convicted of a felony must disclose that fact to the electorate.” Sunil Weeramantry proposed that the disclosure should be in their *Chess Life* statement, which was accepted. Harry Sabine moved referral to the Bylaws Committee, which passed.

DM04-32 – NDM04-36 (Dewain Barber, CA/S, Ralph Bowman, CA/S, Steve Doyle, NJ, Tim Hanke, MA, Jerry Hanken, CA/S, Tim Redman, TX, Elizabeth Shaughnessy, CA/N) – A convicted felon cannot serve on the USCF Executive Board (and its substitute - Any candidate for USCF Executive Board who has been convicted of a felony must disclose that fact to the electorate in their *Chess Life* statement). **REFERRED TO BYLAWS**

Robert Tanner (AZ) presented a motion cosponsored by Dewain Barber, Mike Nietman, and himself, to require that all affiliates receive the scholastic insert to *Chess Life*. Executive Director Bill Goichberg indicated that the office was planning to do that anyway. The motion passed without further discussion.

DM04-33 – NDM04-37 (Dewain Barber, CA/S, Mike Nietman, WI, Robert Tanner, AZ) All Affiliates are to receive the scholastic insert in *Chess Life*. **PASSED**

Don Schultz then presented the motion regarding FIDE leadership that was discussed in the FIDE report. He pointed out that it passed 18-0 in the International Affairs Workshop. The original wording was to authorize the Delegation, but Tim Hanke proposed an amendment to strengthen the motion by changing “authorized” to “instructed”, which was accepted.

DM04-34 – NDM 04-38 (Don Schultz, FL) The US Delegation to the FIDE Congress is instructed to take action that they believe appropriate that would lead to a change of leadership in FIDE **PASSED** Please note: “authorized” was changed to “instructed” on an amendment by Tim Hanke.

Larry Cohen (IL) proposed a motion to endorse women’s prizes in the Grand Prix. It was referred to the Women’s Committee.

DM04-35 – NDM 04-39 (Larry Cohen, FL) The USCF endorse in principle the concept of having women’s prizes for the annual Grand Prix. It is hoped (as with the various age groups) that this will encourage greater participation by women at Grand Prix events. This would provide another venue through which we could recognize our women players. **REFERRED TO WOMEN’S COMMITTEE.**

Tony Pabon moved that anywhere in the bylaws where the word “citizen” or the word “resident” is used, that word be changed to “citizen or resident”. This was in reaction to DM04-30 but covers any mentions of “resident” or “citizen” in the Bylaws. A quick check of the Bylaws indicates that it might apply to Article III Sections 2, 3, 5, and 10. Mentions of “resident” also appear in Article V. The discussion referred to American players who live overseas. The motion was referred to the Bylaws Committee on a motion by Harold Winston (IL).

DM04-36 – NDM 04-40 (Tony Pabon, CA/N) Change the wording in the Bylaws from “citizen” only or from “resident” only to “citizen or resident” **REFERRED TO BYLAWS COMMITTEE**

Mike Goodall (CA/N) pointed out that in Framingham the Delegates passed a motion to have the yearbook published in a spring issue of *Chess Life*. He noted that recently it hasn’t been there and moved to reaffirm the motion (DM 01-13, which was worded “Moved, that the Annual Yearbook be restored to either the March, April, or May issue of *Chess Life*.”)

Executive Director Bill Goichberg believed that the Editor may have been unaware of the requirement and that the emergency powers granted to the Board last year would have allowed it to be omitted, however he sees no reason not to include the yearbook at this time and supports the motion. Mike Nolan proposed a substitute (which was not accepted) that would put all of the information on the website instead of in *Chess Life*. Discussion ensued. Larry Cohen, Bill Goichberg, Myron Lieberman, and Mike Nolan were among those who spoke. The motion to substitute failed after which the main motion passed.

DM04-37 – NDM 04-41 (Mike Goodall, CA/N) Moved to reaffirm the requirement to have the yearbook in a spring *Chess Life*. **PASSED**

Harold Winston presented his motion to establish a procedure for filling vacant EB officer positions. Copies were distributed to the Delegates. It was supported 12-0-0 at the Bylaws Workshop. After a few questions were answered, the motion passed.

DM04-38 – NDM 04-42 (Harold Winston, IL) Establish a procedure for vacancies in EB officer positions. Add a second sentence to Article VI Section 6

“A vacancy in the office of President shall be immediately filled by the Vice President. A vacancy in another office elected by the Executive Board shall be filled by majority vote either temporarily until the Executive Board meeting following the next Delegate’s Meeting or for the full unexpired portion of the office’s term as the Executive Board shall choose.” **PASSED**

Guy Hoffman (WI) pointed out that the current Bylaw wording requires that a mark be placed by those candidates for Delegate supported by the State Chapter. That wording would not allow the more effective procedure that was used this year, where a mark was placed by the candidates who were nominated by petition (a very small number) instead of the state nominees (a much larger number). He presented a motion to allow the marking of those who became candidates by petition, so that as long as the ballot distinguishes between them either marking method is acceptable. Copies were distributed to the Delegates. This was approved in the Bylaws workshop 11-0-0.

DM04-39 – NDM 04-43 (Ernie Schlich, VA, Guy Hoffman, WI) Change the requirements so the office may indicate the smaller group to differentiate between petition and state chapter nominated candidates by replacing Article V, Section 4 with the following language:

Section 4. Nomination . Members may be nominated for Delegate from the state in which they reside by submission of either a nomination from the official State Chapter to the USCF Secretary postmarked on or before February 1st of an Election Year, or a petition bearing the signatures of 10 USCF members who are residents of their state postmarked on or before April 1st of an Election Year. State Chapters shall submit an ordered list of nominees and the ballots shall list the State Chapter nominees in that order. Ballots shall indicate which candidates were nominated by their state chapter and they shall appear ahead of other nominees. A candidate petition may nominate only one candidate, who must consent to nomination by either signing the petition or by notifying the Secretary. State Chapters shall obtain the consent of all candidates they nominate. **PASSED**

While the Bylaws seem clear that the intent is for voters to have as many votes as there are Delegate positions, the ballot was marked to enable the voters to choose the combined total of Delegate and Alternate positions. Guy Hoffman (WI) presented the following motion as a clarification of that point. Copies were distributed to the Delegates.

DM04-40 – NDM 04-44 (Ernie Schlich, VA, Guy Hoffman, WI) Clarify that voting members vote only for the # of delegates for their State or voting district by replacing the second paragraph of Article V, section 5 with the following:

“Voting Members are allowed to vote for up to the designated number of Delegates for their state or voting district. An ordered list shall be created listing candidates in the order of votes received, highest first. A candidate must receive at least one vote to appear on this list. From this list, the designated number of Delegates shall be elected from the top of the list and the designated number of Alternate Delegates elected from the remaining candidates on the list.”
PASSED

The next motion fixes an apparent typo in the Bylaws and replaces “Alternate” with “Advance” in Article V Section 7. It was unanimously approved by the Bylaws Workshop.

DM04-41 – NDM 04-45 (Ernie Schlich, VA, Guy Hoffman, WI) Replace the final sentence in Article V, section 7 with the following language: “Sponsors are encouraged to add their rationale to Advance Delegate Motions.” **PASSED**

The next motion corrects references to sections in Articles III, VI and VIII. Copies were distributed to the Delegates.

DM04-42 – NDM 04-46 (Ernie Schlich, VA, Guy Hoffman, WI) - Correct incorrect section references in the Bylaws.

Change 1: Correct the language of Article III, Section 15 by replacing section 15 with the following language. This deletes the reference to section 7 – Life Memberships which is not percentage based.

“**Section 15.** The actual dollar amount of all other membership dues categories shall be calculated according to the factors indicated in Sections 4, 5, 8, and 10 with the “regular” membership dues as the base amount from which all other dues amounts are determined. All dues amounts shall be rounded to the nearest dollar, with 50 cents being rounded up the next higher dollar amount.”

Change 2: Correct the section reference in Article VI, Section 7 from section 10 to section 9 by replacing section 7 with the following language

“**Section 7. Terms of Office.** The terms of office of the Executive Board members shall commence at their first meeting, which shall immediately follow the Annual Meeting, and shall continue for four years except as provided in Section 9 of this article. The terms of the Executive Board officers shall commence at their first meeting, which shall immediately follow the Annual Meeting, and shall continue for two years. No individual shall serve more than eight consecutive years on the Executive Board. No person shall serve as USCF President more than four consecutive years.”

Change 3: Correct the section reference in Article VIII, Section 5 from section 12 to section 13 by replacing section 5 with the following language

“Section 5. Revocation. The Executive Board may, subject to the provisions of Article III, Section 13, revoke or suspend the affiliation of any affiliate for good cause shown.” **PASSED**

David Kuhns (MN) presented a motion that arose out of the Rules Workshop. A substitution was made before the Delegates’ Meeting. Copies of both the original wording and the replacement were distributed to the Delegates.

Executive Director Bill Goichberg proposed changes to the replacement motion and Luis Salinas (TX) proposed that the effective date be changed to January 15. These were accepted as friendly amendments. Discussion continued. Larry Cohen, Bill Goichberg, David Kuhns, Mike Nolan and Luis Salinas were among those who participated. The wording of the motion below is the final wording.

DM04-43 – NDM 04-47 – (David Kuhns, MN, Tim Just, IL) - All tournaments without exception advertised in *Chess Life* or elsewhere shall be required to pay at least 50% of any based on advertised prize if the total prize fund is \$500 or above. The ‘based on’ amount of the total prize fund must appear in identical type and font in a location immediately following the guaranteed amount.

"X prizes or prize fund based on Y entries, minimum Z guaranteed." The effect is that TLAs and ads may no longer omit the "minimum Z guaranteed" part (of course, for \$500/below, there is no requirement to guarantee anything).

No prize total may be included in the tournament name unless that amount is guaranteed. Effective January 15 2005. **PASSED**

Bill Goichberg (NY) presented a motion to eliminate rating tournaments at half K. The Ratings Committee chair was not present to provide input. The motion was referred to the Ratings Committee.

DM04-44 – NDM 04-48 – (Bill Goichberg, NY) Moved, that the practice of rating tournaments at half-K be ended effective January 1, 2005. **REFERRED TO THE RATINGS COMMITTEE.**

Tim Just (IL) presented a motion to enable the TDCC to create and maintain TD Certification terms and definitions.

DM04-45 – NDM 04-49 – (Tim Just, IL) The TDCC shall be empowered to create a list of terms and definitions regarding Tournament Director Certification to be updated and published when appropriate. **PASSED**

Peter Hopkins (VA) rose to point out that he could not easily find information about the Susan Polgar tournament and moved that it be given the same exposure as the Arnold Denker tournament. Mike Nietman (WI) pointed out that there are two different Susan Polgar tournaments for girls and that it should be clarified that the motion refers to the Susan Polgar High School Championship for Girls, which is analogous to the Arnold Denker tournament.

DM04-46 – NDM 04-50 – (Peter Hopkins, VA) In all respects give the Polgar tournament the same exposure as that given to the Denker tournament. **PASSED**

Tim Just pointed out that the winner of the USCF’s newest award, Tournament Director of the Year, Carol Jarecki, was in the room. She received a round of applause.

Harold Winston indicated that at the meeting the Chess Trust received donations and pledges from over 40 individuals and organizations including both of the new Board members. The donations and pledges totaled over \$5000. He expressed thanks.

Harold Winston then moved to thank Beatriz Marinello, Mike Nolan, Diane Reese and Joan DuBois. Don Schultz proposed an amendment to also thank Barb Vandermark and Rachel and Myron Lieberman, which was accepted as a friendly amendment.

DM04-47 – NDM 04-51 – (Harold Winston, IL) Resolved that the Delegates give a vote of thanks to:

- (1) USCF President Beatriz Marinello for chairing the Delegates’ meeting;
- (2) Mike Nolan for his services as Parliamentarian;
- (3) Diane Reese and Joan DuBois for organizing the 2004 US Open; and
- (4) Barb Vandermark and Rachel and Myron Lieberman for helping the Secretary. **PASSED BY ACCLAMATION**

Don Schultz then thanked Bill Goichberg for his volunteer service.

The meeting was adjourned at 1:02 PM



APPENDIX A – DELEGATES PRESENT AT THE 2004 USCF DELEGATES' MEETING

State	Delegates
Alabama	Frank Camaratta*, Jack C. Mallory (full)
Alaska	None (-1)
Arizona	Myron Lieberman*, Rachel Lieberman*, Robert B. Tanner (-4)
Arkansas	Charles Unruh (full)
California (N)	Elizabeth Shaughnessy*, Mike Goodall, Richard Koepcke, Jim Gray**, Tony Pabon**, Steve Sawyer**, Mike Swatek** (full)
California (S)	Jerome B. Hanken*, Randall Hough*, Dewain Barber, Michael R. Carr, Jim Berry**, Ralph Bowman** (-2)
Colorado	Dean Brown (-1)
Connecticut	None (-2)
Delaware	None (-1)
DC	None (-1)
Florida	Beatriz Marinello*, Don Schultz*, Charles Hall, Jon Haskel, Robert Persante, Vaughn Bennett** (-1)
Georgia	None (-2)
Hawaii	None (-1)
Iowa	Randy Bauer*, Roger Gottschall (full)
Idaho	None (-1)
Illinois	Harold Winston*, Walter Brown, Larry Cohen, Tim Just, Jim Egerton** (-3)
Indiana	Gary Fox (-2)
Kansas	Mikhail Korenman** (full)
Kentucky	None (-2)
Louisiana	Anthony Jackson (full)
Maine	None (-1)
Maryland	James Mennella, , Denis Strenzwilk, Ed Westing (full)
Massachusetts	Tim Hanke*(-3)
Michigan	None (-3)
Minnesota	David Kuhns, Phillip R. Smith (full)
Missouri	None (-2)
Mississippi	None (-1)
Montana	None (-1)
Nebraska	Michael Nolan (full)
Nevada	Charles Hatherill (full)
New Hampshire	Henry Terrie (full)
New Jersey	E. Steven Doyle*, Michael Khodarkovsky (-4)
New Mexico	None (-1)
New York (D)	Phyllis Benjamin, Carol Jarecki, Sunil Weeramantry, Susan Polgar**, Paul Truong** (-2)
New York (U)	Al Lawrence*, Arthur Bisguier, Walter Buehl (-2)
North Carolina	None (-2)
North Dakota	None (-1)
Ohio	Grant Perks (-3)
Oklahoma	Frank Berry (full)
Oregon	Carl A. Haessler (full)
Pennsylvania	Stephen Shutt*(-5)
Rhode Island	None (-1)
South Carolina	None (-1)
South Dakota	None (-1)
Tennessee	Harry Sabine*, Kenneth Sloan** (-1)
Texas	Tim Redman*, Forrest Marler, Luis Salinas, James Stallings** (-6)
Utah	None (-1)
Vermont	None (-1)
Virginia	Peter H. Hopkins, Ernest W. Schlich, William Marshall Denny**(full)
Washington	Frederick K. Kleist, Murlin Varner (full)
West Virginia	None (-1)
Wisconsin	Guy Hoffman, Mike Nietman (full)
Wyoming	John Fortune** (full)

* = EB or DAL (Don't count in total - listed first) ** = Certified at meeting (not on printed list – listed last)

APPENDIX B - FINAL PLANNING BUDGET FOR 2004 - 2005

BUDGET CATAGORIES	2003 - 2004 Budget	2004 - 2005 Proposed Budget
REVENUES:		
MEMBERSHIP REVENUE:		
REGULAR ONE YEAR	\$750,000	\$650,000
REGULAR MULTI 2 YEAR	175,000	150,000
SENIOR ONE YEAR MEMB	84,000	77,000
SENIOR MULTI 2 YEAR	23,000	20,000
FAMILY MEMBERSHIP	6,500	5,000
TRIAL MEMBERSHIP	8,000	5,000
MISC. MEMBERSHIP	12,000	10,000
YOUTH ONE YEAR MEMB	210,000	180,000
YOUTH MULTI 2 YEAR	34,000	25,000
SCHOLASTIC ONE YEAR MEMB	500,000	440,000
SCHOLASTIC MULTI 2 YEAR	64,000	50,000
SUSTAINING MEMBERSHIP	48,000	40,000
LIFE & SUSTAINING RECOG.	115,000	90,000
AFFILIATION - REGULAR	64,000	57,000
AFFILIATION - COLLEGE	1,500	1,000
TOTAL REVENUE-MEMBS	2,095,000	1,800,000
SALES:		
BOOKS & EQUIPMENT	2,800,000	44,000
SALES REVENUE	2,800,000	44,000
MAGAZINE REVENUE:		
CHESS LIFE SUBSCRIPTIONS	34,000	25,000
CHESS LIFE NEWSTAND SALES	30,000	20,000
CHESS LIFE TLA FEES	40,000	45,000
CHESS LIFE ADVERTISING & MISC.	200,000	140,000
TOTAL MAGAZINE REVENUE	304,000	230,000
OTHER SERVICES:		
RATING FEES/CROSSTABLES	90,000	124,000
MAILING LIST SALES	15,000	25,000
CERTIFICATION FEES	700	1,000
TOTAL OTHER SERVICES	105,700	150,000
TOURNAMENT REVENUE:		
CORRESPONDENCE CHESS FEES	17,500	13,000
OPEN TNMT REVENUE	240,000	367,000
SPONSORSHIP	25,000	20,000
TOTAL TNMT REVENUE	282,500	400,000

OTHER REVENUE:		
CHESS CAFÉ B & E REVENUE (new)	0	350,000
CHESS TRUST ADMIN.	36,000	2,000
ROYALTIES	10,000	5,000
ENDORSEMENTS	0	7,000
TV/NET RIGHTS	0	6,000
GENERAL DONATIONS	32,000	25,000
EXHIBITS	12,000	5,000
CONCESSION COMMISSIONS	10,000	0
TOTAL OTHER REVENUE	100,000	400,000
TOTAL REVENUE	\$5,687,200	\$3,024,000
COST OF SALES:		
NET PURCHASES	1,650,000	40,000
INDIRECT SALES EXPENSES	48,000	0
DELIVERY	230,000	0
TOTAL COST OF SALES	1,928,000	40,000
GROSS MARGIN	3,759,200	
OPERATING EXPENSES:		
MAGAZINE EXPENSES:		
CHESS LIFE PRINTING LESS 50K	\$327,000	\$290,000
CHESS LIFE MAILING	283,000	275,000
CL NEWSSTAND SLS CNSLTNG	14,000	15,000
CL CONTRIBUTOR FEES	75,000	75,000
OTHER EDITORIAL EXP.	1,000	1,000
TOTAL MAGAZINE EXPENSES	700,000	656,000
BOOKS AND EQUIP EXP:		
SHIPPING SUPPLIES	54,000	0
CATALOG PRINTING	156,000	0
CATALOG MAILING	84,000	0
TOTAL BOOKS & EQUIP	294,000	0
WEB SERVICE EXPENSES:		
WEB SITE DESIGN & MAINT.	48,000	40,000
TOTAL WEB SERVICE EXP	48,000	40,000
PROMOTION EXP:		
PROMOTIONS	56,000	30,000
MEMB. FORMS & SUPPLIES	48,000	40,000
RATING SUPPLEMENTS	20,000	24,000
MAILING LIST EXPENSE	6,000	6,000
TOTAL PROMOTIONS EXP	130,000	100,000
TOURNAMENT EXPENSES:		
TOURNAMENT PRIZES AND EXPENSES	175,000	374,000
CORRESPONDENCE CHESS EXP	6,000	6,000
EXHIBIT EXPENSES	1,000	
TOTAL TOURNAMENT EXP	182,000	380,000

PERSONNEL EXPENSES:		
SALARIES & WAGES	1,100,000	757,000
PAYROLL TAXES	115,000	70,000
HEALTH BENEFITS	175,000	80,000
TOTAL PERSONNEL EXP	1,390,000	907,000
GEN & ADMIN. EXPS:		
TRAVEL & ADMIN	70,000	30,000
POSTAGE	144,000	170,000
OFFICE SUPPLIES	40,000	40,000
PROF: LEGAL & AUDIT FEES	66,000	100,000
INTEREST EXPENSE	16,000	5,000
BAD DEBT EXPENSE	12,000	15,000
TOTAL GEN AND ADMIN. EXP	348,000	360,000
OVERHEAD EXPENSES:		
OTHER RENT CL	40,700	76,000
UTILITIES	21,500	15,000
TELEPHONE	80,000	30,000
INSURANCE	39,000	30,000
REPAIRS & MAINTENANCE	18,800	5,000
PROPERTY & OTHER TAXES	15,000	4,000
COMPUTER SOFTWARE	11,500	10,000
OFFICE EQUIPMENT	18,500	11,000
DEPRECIATION	84,000	26,000
EQUIPMENT RENTAL	19,000	19,000
BANK CHARGES	7,000	2,000
CREDIT CARD CHARGE EXP.	72,000	36,000
MISCELLANEOUS	100	0
TOTAL OVERHEAD EXP	427,100	264,000
GOVERNANCE EXP:		
EXECUTIVE BOARD: MEETINGS	30,000	23,000
FIDE DUES, EF, DELEGATES & ZONAL	20,000	20,000
TOTAL GOVERNANCE EXP	50,000	43,000
TOTAL OPERATING EXPENSES	3,569,100	2,790,000
NET INCOME	\$190,100	\$234,000